

## **EXCLUSIVE PRICING FOR FIRE AND RESCUE**

**FireRescue GPO** negotiates discounted rates on essential products and services, and passes the savings to our members.

FireRescue GPO membership is free. As a member, among the discounts you will receive are:

**FireRescue GPO** serves over 3,500 fire departments throughout the nation, and is partnered with the International Association of Fire Chiefs and its divisions.

Registering to become a FireRescue GPO member is easy. Sign up at firerescue-gpo.com

The benefits include:

- Membership is entirely free and voluntary.
- Competitively bid, publicly awarded contracts.
- Saves your department significant amounts of money.
- A portion of the revenue is shared with the fire service.



For customer service, call **877.329.8847**, or **customerservice@firerescue-gpo.com**.



- Individual fire fighters receive a 22% discount
- Up to four family members can be added to your account
- New and existing Sprint customers can qualify

Sprint Eligibility Requirements: Applies to select regularly priced Sprint service plans. Requires a 2-year agreement.

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- Exclusive savings on the world's largest online travel agency
- Save an additional 5% on hotels over and above Expedia's industry leading prices

#### The following vendors are publicly awarded:



- SCBA Gear 25% off list price
- 5.11 Tactical Gear up to 25% off list price
- Turnout Gear 40% to 59% off list price for structural fire gear such as Morning Pride, Ranger, Globe and Cairns
- Negotiated full catalogue discount

## ZOLL

 Discounts on defibrillators, including AED Plus, AED Pro, E Series, M Series, AutoPulse and more

### L.N.CURTIS & SONS

TOOLS FOR HEROES®

Discounts on turnout, SCBA, and other fire related gear

since 1929

## HARRIS

- National pricing on public safety communications.
- 26% discount on Harris products
- 11% discount on standard vendor products in Harris catalog



- Ferno-Washington, Inc. is the global leader in the manufacturing and distribution of professional emergency and healthcare products
- Up to 32% off list for select catalog items

**Other vendor contracts include:** Goodyear, Legacy Group, Level 3, John Deere, Staples, TalentWise, Wesco, Pierce-Hughes Fire, KME, Tessco and more.

#### FIRE RESCUE GPO

# FACT SHEET



#### Who We Are

FireRescue GPO is a group purchasing organization providing your fire department and its members access to aggressively priced contracts with vendors who supply goods and services to the fire service. These contracts are often established through a competitively bid public RFP process that allows members to "piggy-back" on the contract—eliminating the need for member departments to complete an RFP process. Other contracts, negotiated for national volume pricing, are made available to individual departments of all sizes. Some contracts are also available to individual firefighters.

Membership with FireRescue GPO is completely free and there is no obligation to purchase. Membership is limited to active members of organizations chartered to provide fire and rescue services. These organizations include, but are not limited to: career, volunteer, districts and state agencies. New members register online and are then verified by FireRescue GPO staff.

FireRescue GPO was started in 2001 by the Western Fire Chiefs Association (WFCA) in partnership with a large hospital based group purchasing organization—Amerinet and Virginia Mason Medical Center (VMMC) in Seattle, WA. Currently FireRescue GPO is owned by National Purchasing Partners (NPP) which was established by Amerinet and VMMC to provide group purchasing opportunities to a variety of industries. The program is still managed in partnership with WFCA who manages the FireRescue GPO Advisory Council and a revenue sharing program with the International Association of Fire Chiefs, their Divisions and the State Chiefs Associations.

#### What Sets FRGPO Apart

- · No cost to members
- Access to publicly awarded contracts
- A portion of the revenue is shared with the fire service
- Non-commission based sales team
- In-house customer service department

#### **For Our Members**

We help our members and organizations reduce costs through lower prices on a wide range of products and services. We focus on providing fast, friendly and adaptive customer service for our members. By accessing FireRescue GPO contracts our members save time and money.

#### **For Our Vendors**

FireRescue GPO generates revenue from small administrative fees collected from our vendors when a sale is made through the program. Our priority is that our vendors increase marketshare and profitability as a direct result of their relationship with FireRescue GPO. The primary objective is

to serve as a conductor of commerce. Our focus is to identify and eliminate barriers in the sales cycle and create streamlined processes and communications for our customer base.

#### **Other Vertical Markets**

National Purchasing Partners (NPP), FireRescue GPO's parent company, has a presence in several market segments spanning both the public and private domain:

**Public Verticals** Fire and Rescue Non-Profit **Public Safety** Government Education

#### **Private Verticals** Agriculture

Construction

Dental

Finance

Hospitality

Real Estate/

Legal Manufacturing Oil and Gas/ Energy Transportation Veterinary **Property Management** 

#### **HOW TO JOIN FIRERESCUE GPO**

- Visit our website: www.firerescue-gpo.com
- Click "Join Now"
- Complete the registration form and submit
- Within 24 hours you will receive an e-mail confirmation of your membership, which will include your username and password
- You can then sign in and access our vendor discounts
- All procurement documents are accessible when logged onto the website

#### For More Information

Feel free to contact FRGPO to learn more about our business and how we can help you.

#### **Crosby Grindle**

**Executive Director** 541.948.3146 crosby.grindle@publicsafetygpo.com

#### Susan Kordel

Account Manager 206.625.7398 susan.kordel@mynpp.com

1100 Olive Way, Suite 1020 Seattle, WA 98101 Customer Service: 877.329.8847 customerservice@firerescue-gpo.com www.firerescue-gpo.com