

# **Annual Contract Piggyback - City of Milton**



APT is excited to announce highly competitive pricing via the City of Milton Annual CIPP Contract, now available for all Florida municipalities to take advantage of through a piggyback opportunity that offers pricing that is 25% - 40% lower than typical competitive bid pricing.

The City of Milton Annual CIPP Contract covers CIPP projects from 8" - 48" pipe diameters along with a variety of other services that surround pipe rehabilitation, such as CCTV inspection and pipe cleaning. The following page showcases our competitively bid, contracted prices with the City of Milton for your consideration.

We would love the opportunity to work with your team and provide top-quality lining work at advantageous pricing for your community. At APT, we use the highest quality products and techniques which are considered the top standard of the industry for CIPP projects.

Understandably, choosing the right pipeline rehabilitation contractor for any project can be a daunting task. We respect how difficult it is to weigh the differences from one contractor to the next, especially given the various rehab methods used throughout the industry.

The APT team believes in providing comprehensive solutions for your community's pipeline infrastructure. We do this by having the most qualified personnel that works with integrity and accountability to ensure we treat each project with the care and consideration it deserves. We love helping communities, large and small, advance their goals of overcoming challenges related to pipeline infrastructure that every community faces.

We are confident that we can offer you maximum return on investment for every project. We would love to provide your team an official proposal for your unique project needs. Please reach out with any questions

Sincerely,

Chris Parker

Vice President - Municipal Services

Advanced Plumbing Technology

Mobile: 407-726-0383 chris@chooseapt.com



### City of Milton - Annual CIPP Contract Pricing Index from APT





Who We Are

At APT, we are your partners in the pursuit of conquering failing infrastructure, one pipe at a

The team at APT loves helping communities, large and small, advance their goals of overcoming challenges related to pipeline infrastructure that every community faces.

By using advanced technologies and most importantly, a team of individuals that are committed to excellence every day in the pursuit of serving each of our customers, we are certain that we can offer each client maximum return on investment for your local community.

SERVICE	UNIT	<b>UNIT PRICE</b>
8" CIPP / 6mm	LF	\$20.00
10" CIPP / 6mm	LF	\$25.00
12" CIPP / 7.5mm	LF	\$30.00
15" CIPP / 7.5mm	LF	\$35.00
18" CIPP / 9mm	LF	\$45.00
21" CIPP / 10.5mm	LF	\$55.00
24" CIPP / 12mm	LF	\$78.00
30" CIPP / 15mm	LF	\$108.00
36" CIPP / 15mm	LF	\$138.00
42" CIPP / 19.5mm	LF	\$182.00
48" CIPP / 22.5mm	LF	\$228.00
CCTV Inspection	LF	\$1.00
Pipe Cleaning (Up to 12" Diameter)	LF	\$1.50
Pipe Cleaning (13" - 24" Diameter)	LF	\$3.50
Pipe Cleaning (25" - 48" Diameter)	LF	\$5.50
Lateral Service Reinstatement	EA	\$150.00
Maintenance of Traffic	DAY	\$200.00
Crew Mobilization	EA	\$2,500.00

#### **Pricing Index Notes:**

Pricing is from the City of Milton ITB2021.02 CIPP Annual Contract. Additional contracted pricing is available on various liner thicknesses and additional services for bypass pumping, emergency mobilization, etc. APT has a daily minimum charge of \$10,000.00 plus mobilization for all CIPP lining work.

Full award documents and bid package documents are available upon request.



# City of Milton

April 19, 2021

Advanced Pace Technologies s/b/a Advanced Plumbing Technologies c/o Taylor Yarkosky 638 E. Highway 50 Suite 4 Clermont, FL 34711

Dear Taylor Yarkosky,

We are happy to inform you that on April 13, 2021 the Milton City Council awarded

Annual Cured In Place Pipe to: Advanced Plumbing Technologies.

1st year will begin April 13, 2021 thru April 12, 2022.

This agreement may be renewed for 4 additional years to a maximum of 5 year.

Attached is the fee schedule submitted in your original proposal, and agreed upon by both parties.

#### Items needed:

- This form signed acknowledging agreement
- W-9
- Vendor Application (see attached)
- Certificate of Non-Discrimination (see attached)

Mane & Elewhener

Diane E. Ebentheuer, CGFO

PURCHASING OFFICER / RISK MANAGER

P. O. Box 909 Milton, FL 32572

Email: purchasing@myMiltonFlorida.com

Ph: 850-983-5438

Acceptance of Notice Receipt of the above notice is hereby acknowledged and accepted by:	Advanced Pace Technologies, LLC d/b/a Advanced Plumbing Technology
The 19 day of April By: Chris Parker	(company name) , 20 <u>21</u>
Title: VP of Sales	



#### **Present for the City of Milton:**

Diane Ebentheuer Purchasing Officer
Michele Williams Purchasing Assistant
Curtis Krebs Chief Accountant
Joe Cook Public Works Director

#### Others in attendance:

Drew Matthews Pensacola Concrete Co., Inc.

Bid opening was held at 2:00 p.m. The purpose of the meeting was to receive bids for the following solicitation:

## ITB 2021.02 Cured In Place Pipe (CIPP)

1 Advanced Pace Plumbing Technologies, LLC	\$410,200.00
2 Vortex Services, LLC	\$696,145.00
3 Pensacola Concrete Construction Company, Inc.	\$828,313.88
4 Gulf Coast Underground, LLC	\$871,384.00