Exhibit A

Banking Services

AFP	Service	Average	Proposed	Monthly	Wells Fargo
Codes	Description	Monthly Volume	Unit Cost	Cost	Service Description
0.40000	Deposit Services	£42,0000	A consist Maintanana		
010000	Account Maintenance	6	\$7.0000	•	Account Maintenance
010101	Miscellaneous Credits Posted	1	\$0.2000		Miscellaneous Credit
100000	Deposits Credited	1	\$3.0000		Branch Deposit
250200	Electronic Credits Posted	254	\$0.1500	<u>`</u>	Electronic Credits Posted
10022Z	Checks Deposited	30	\$0.0600		Deposited Check
100220	Wholesale Lockbox On-Us Items Deposited	3	\$0.0700		Wholesale Lockbox - Deposited Check
10022Z	Wholesale Lockbox Transit Items Deposited	29	\$0.0700		Wholesale Lockbox - Deposited Check
100210	Retail Lockbox On-Us Items Deposited	165	\$0.0700		Retail Lockbox - Deposited Check
10021Z	Retail Lockbox Transit Items Deposited	1,366	\$0.0700	-	Retail Lockbox - Deposited Check
150100	Checks Paid	275	\$0.0600	· · · · · · · · · · · · · · · · · · ·	DDA Checks Paid
250200	Electronic Debits Posted	25	\$0.0800	\$2.0000	Debits Posted
	ZBA Services	1			
010020	ZBA Master Account	1	\$15.0000		Zero Balance Master Account Maint
010021	ZBA Sub Account	3	\$10.0000	\$30.0000	Zero Balance Monthly Base
010112	ZBA Per Transaction	TBD	\$0.1500		Electronic Credits Posted
	Remote Deposit Capture				
100000	Remote Deposit Capture - Per Deposit	21	\$0.3000	\$6.3000	Desktop Deposit-Deposit Credited
100200	Remote Deposit Capture - Monthly Maintenance	1	\$30.0000	\$30.0000	Desktop Deposit Monthly Base
10022Z	Remote Deposit Capture - Per Item	2,284	\$0.0300	\$68.5200	Desktop Deposit-Deposited Item
	Returned Check Services				
100400	Returned Items	13	\$2.5000	\$32.5000	Return Item-Chargeback
100402	Return Items - Represented (New)	TBD	\$1.2500		Return Item Redeposited
100416	Online Return Item Retrieval - Per Image (New)	TBD	\$0.0000		CEO Return Item Retrieval-Image
100416	Online Return Item Service Monthly Base (New)	1	\$0.0000	\$0.0000	CEO Return Item Service Mthly Base
	Deposit Reconciliation Services (New)				
100600	Deposit Reconciliation - Base Fee	1	\$30.0000	\$30.0000	ARP Monthly Base - Full
100610	Deposit Reconciliation - Item Charge	TBD	\$0.0500		ARP Full Recon-Item
	Branch Services				
10001Z	Night/ATM Cash Deposit per \$1000	10	\$2.5000	\$25.0000	Cash Deposited in WF Branch, charged per dollar
10001Z	Over the Counter Cash Deposit per \$1000	1	\$2.5000	\$2.5000	Cash Deposited in WF Branch, charged per dollar
100040	Branch Change Order	1	\$3.0000	\$3.0000	Cash Order Fee in WF Branch
10004A	Branch Currency Order per Strap	1	\$0.2500	\$0.2500	Currency Furnished by WF Branch, charged per dollar
10004B	Branch Currency Order per Partial Strap	1	\$0.2500	\$0.2500	Currency Furnished by WF Branch, charged per dollar
100044	Branch Coin Order per Roll	21	\$0.2000	\$4.2000	Rolled Coin Furnished by WF Branch
	Vault Services				
100154	Cash Vault Monthly Maintenance	1	\$7.5000	\$7.5000	Cash Vault Monthly Base
100001	Cash Vault Deposit - Per Deposit	79	\$1.0000	\$79.0000	CV Cash Only or Check Only Deposit
100105	Vault Deposit Error	1	\$3.0000	\$3.0000	Cash Vault Dep - Adjustment
*10011Z	Cash Vault Deposit - Per Dollar Deposited	109,802	\$0.0008	\$87.8416	Cash Vault Dep - Currency/Coin Dep

AFP	Service	Average	Proposed	Monthly	Wells Fargo
Codes	Description	Monthly Volume	Unit Cost	Cost	Service Description

	ARP Services				
200020	Partial Reconciliation - Base Fee	1	\$25.0000	\$25.0000	ARP Monthly Base Partial
200120	Partial Reconciliation - Item Charge	258	\$0.0300	\$7.7400	ARP Partial Reconciliation - Item
150120	Positive Pay - Base Fee	1	\$20.0000	\$20.0000	Positive Pay Monthly Base
150120	Positive Pay Mismatch Item	2	\$1.0000	\$2.0000	Positive Pay Exceptions - Item
159999	ARP Positive Pay Returned Check	1	\$2.0000		Positive Pay Exception Checks Retnd
200201	Check Issuance File - Per Online Upload	5	N/A	\$0.0000	
200301	Check Issuance File - Per Item	279	\$0.0300	\$8.3700	CEO Check Issues - Item
150122	Payee Positive Pay Maintenance	1	\$0.0000	\$0.0000	No charge for this item
150120	Payee Positive Pay Per Item	279	\$0.0200	\$5.5800	Payee Validation Standard Item
159999	Stale Date Monthly Base (New)	1	\$0.0000		No charge for this item
159999	Stale Date - Per Item (New)	TBD	\$0.0000		No charge for this item
	IMAGE DELIVERY SERVICES	.55	40.000		
151351	CD-ROM Images Per Item	258	\$0.0600	\$15.4800	WellsImage Paid Check Per Item
151360	CD-ROM Statements and Reports Mailed	1	N/A	\$0.0000	
151353	CD-ROM Paid Items CD	1	\$20.0000	· · · · · · · · · · · · · · · · · · ·	WellsImage Paid Check per CD
10.000	ACH Services	· .	Ψ20.0000	·	
250000	ACH Monthly Maintenance	2	\$30.0000	\$60.0000	ACH Monthly Base
250501	ACH per File Processed - File Uploaded Online	10	\$5.0000		ACH Transmission Charge
250100	ACH per Debit Originated - File Uploaded Online	2,472	\$0.0300		ACH Future Dated Item
250101	ACH per Credit Originated - File Uploaded Online	1,006	\$0.0300	\$30.1800	ACH Future Dated Item
25 0101	ACH per Credit Originated On Us - Same Day (New)	TBD	\$0.1500	·	ACH Same Day
25 0101	ACH per Credit Originated Transit - Same Day (New)	TBD	\$0.1500		ACH Same Day
250120	ACH Addenda Originated	8	\$0.0000	\$0.0000	ACH OUT Addenda Record
250106	ACH Corp Credits Originated	25	\$0.0300		ACH Future Dated Item
250632	ACH Exception Processing	1	\$15.0000	\$15.0000	ACH Exception Process-Duplicat File
250201	ACH Credit Received Item	10	\$0.0000		ACH Received Item
250203	ACH Return Item	19	\$2.0000	\$38.0000	ACH Return Item - Electronic
250302	ACH NOC Item	2	\$0.0000	\$0.0000	ACH NOC - Electronic
	Online ACH Batch Processing Fee (Manual/Key		·	\$0.0600	
2508ZZ	Entered)	2	\$0.0300		ACH Payments Future Dated Item
250100	Online ACH Credits Originated (Manual/Key Entered) Online ACH Addenda Originated (Manual/Key	1	\$0.0300	\$0.0300	ACH Payments Future Dated Item
250101	Entered)	1	\$0.0300	\$0.0300	ACH Payments Future Dated Item
050400	Online ACH Corp Credits Originated (Manual/Key		40.0000		ACH Payments Future Dated Item
250120	Entered) ACH per Credit Originated On Us - Same Day	2	\$0.0300		ACH Payments Puture Dated Item
25 0101	(Manual/Key Entered) (New)	TBD	\$0.1500		ACH Payments Same Day
25 0101	ACH per Credit Originated Transit - Same Day (Manual/Key Entered) (New)	TBD	\$0.1500		ACH Payments Same Day
251050	ACH Block/Filter Monthly Maintenance	2	\$15.0000	\$30,0000	ACH CEO Fraud Filter Stop Mthly Base
	Check Clearing Maximum Dollar Threshold Monthly			+22.0200	
150240	Base (New) OTC Debit Block Monthly Base (New)	TBD	\$0.0000		Check Cashing Threshold MO Base OTC Debit Block Monthly Base
150240	Checks Pay To Individuals Block Monthly Base	TBD	\$0.0000		OTO Debit block initially base
150240	(New)	TBD	\$0.0000		Checks Pay to Indiv Block Monthly Base
250000	ACH Positive Pay Account Maintenance (New)	TBD	\$15.0000		ACH CEO Fraud Filter Review Mthly Base
251099	ACH Positive Pay Exceptions - Paid (New)	TBD	\$2.0000		ACH CEO Fraud Filter Review - Item

AFP	Service	Average	Proposed	Monthly	Wells Fargo
Codes	Description	Monthly Volume	Unit Cost	Cost	Service Description

	Wire Services				
350000	Wire Transfer Monthly Maintenance - per Account	3	\$0.0000	20,000	No charge for this item
350401	Online Domestic Non-Repetitive Wire	10	\$5.0000		Wire Out Domestic CEO/API
350300	Incoming Domestic Wire	2	\$5.0000	· · · · · · · · · · · · · · · · · · ·	Wire IN to USA Acct-USA Domestic
	Online Internal Non-Repetitive Wire	3	,	· · · · · · · · · · · · · · · · · · ·	Wire Book Transfer CEO/API
350124	LOCKBOX SERVICES	3	\$0.0000	ψ0.0000	Wile Book Transier GEO/Ar 1
*050000	Wholesale Lockbox Monthly Maintenance		\$400.0000	£400,0000	LBX Wholesale Base
*050000	· · · · · · · · · · · · · · · · · · ·	1	\$100.0000		
050030	Lockbox Deposits	34	\$0.2000		LBX Standard Check Processed
050530	Wholesale Lockbox Rejected Items Wholesale Lockbox Non-Remittance Mail/No Check	1	\$0.4000	\$0.4000	LBX Correspondence or Reject
059999	Item	18	\$0.4000	\$7.2000	LBX Correspondence or Reject
05011R	Wholesale Lockbox Per Image Scanned	93	\$0.0330	\$3.0690	LBX Document Scanned
05011R	Wholesale Lockbox Image Archive 90 Days	124	\$0.0150	\$1.8600	LBX 7 Year Image Archive
	Wholesale Lockbox Image Archive 5- to 7-Years				
05011R	(New)	TBD	\$0.0150		LBX 7 Year Image Archive
05011R	Wholesale Lockbox Image Batch Download Wholesale Lockbox Correspondence Batch	14	\$0.0300	\$0.4200	LBX WL Batch Image Retrieval
059999	Maintenance	1	N/A	\$0.0000	N/A
					WLBX PO BOX Annual Rental, pass thru
050002	Wholesale Lockbox P.O. Box Annual Rental	1/12	\$0.0000	\$0.0000	charge
050100	Wholesale Lockbox - Per Item Processed	32	\$0.2000	\$6.4000	LBX Standard Check Processed
*051000	Retail Lockbox Monthly Maintenance	1	\$100.0000		LBX Wholetail Base
05021M	Retail Lockbox Non-Remittance Mail/No Check Item	1	\$0.3000	\$0.3000	LBX WT STD Item processed non scan
050530	Retail Lockbox Rejected Items	256	\$0.1000	\$25.6000	LBX WT OCR scanline rejects
05011L	Retail Lockbox Deposit Ticket Creation Monthly Maintenance	1	N/A	\$0.0000	N/A
030111			N/A	ψ0.0000	WTLBX PO BOX rental/annual, pass thru
050012	Retail Lockbox P.O. Box Annual Rental	1/12	\$0.0000	\$0.0000	charge
059999	Retail Lockbox Incoming Receipted Mail	1	\$1.0000	\$1.0000	LBX Remit Processed Expr Mail
*050200	Retail Lockbox - Per Item Processed	1,837	\$0.1800	\$330.6600	LBX WT Total Payments Processed
050202	Retail Lockbox Multi Payments/Coupons Processed	440	\$0.0400	\$17.6000	LBX WT Multi Payment
050201	Retail Lockbox Partial Payments Processed	204	\$0.0400	\$8.1600	LBX WT Partial
05021Q	Retail Lockbox Image Archive 90 Days	6,756	\$0.0150	\$101.3400	LBX 7 Year Image Archive
05021Q	Retail Lockbox Image Archive 5- to 7-Years (New)	TBD	\$0.0150		LBX 7 Year Image Archive
05021Q	Retail Lockbox Per Image Captured	1,837	\$0.0400	\$73.4800	lbx CD Rom per Image
050423	Retail Lockbox CD-ROM per CD	1	\$20.0000	\$20.0000	LBX CD Rom
05021Q	Retail Lockbox Correspondence Batch Maintenance	1	N/A	\$0.0000	N/A
050424	Retail Lockbox Image Indexing - Per Image	6,734	N/A	\$0.0000	N/A
059999	Retail Online Decision Monthly Maintenance	1	\$50.0000	\$50.0000	LBX Online Decision Base
059999	Retail Online Decision Per Item Presented	TBD	\$0.0000	·	LBX Online Decision Exceptions
059999	Retail Online Decision Per Item Processed	TBD	\$0.0000		LBX Online Decision Exceptions
059999	Retail Online Decision Per Item Returned	TBD	\$1.0000		LBX Online Decision Reject
000000	Information Services	100	ψ1.0000		
400210	Online Reporting Maintenance Fee	1	N/A	\$0.0000	N/A
400210	Online Previous Day Service per Month			\$0.0000	
	, ,	1	N/A		CEO Prev Day Reporting Subscription
400052	Online Previous Day Service per Account	6	\$15.0000		, , , , ,
400272	Online Previous Day Service per Item	731	\$0.0000		CEO Prev Day Reporting Items Loaded
400053	Online Current Day Service per Month	1	N/A	\$0.0000	
400275	Online Current Day Service per Account	6	\$15.0000	\$90.0000	CEO Intraday Reporting Subscription

AFP	Service	Average	Proposed	Monthly	Wells Fargo
Codes	Description	Monthly Volume	Unit Cost	Cost	Service Description
400272	Online Current Day Service per Item	357	\$0.0100	\$3.5700	CEO Intraday Reporting Items Rptd
40005Z	Online Special Report Monthly Maintenance	1	\$0.0000	\$0.0000	ARP Optional Reports
400500	Online ACH-EDI per Report	21	\$0.0000	\$0.0000	CEO EDI PMT Detail - Item
400500	Online Client ACH Activity Report - per Report	13	\$0.0000	\$0.0000	ACH CEO Subscription - Item
151710	Stop Service per Month	1	N/A	\$0.0000	N/A
150410	Stop Payment per Stop	2	\$3.5000	\$7.0000	Stop Payment - Online
251100	Online ACH Service per Month	1	\$0.0000	\$0.0000	ACH CEO Subscription Account
250201	Online Account Transfer per Transfer	2	\$0.0000	\$0.0000	Wire Book Transfer CEO/API
350600	Online Wire Service per Month	1	\$0.0000	\$0.0000	No charge for this item
151352	Online Image Item Retrieval - per Image	43	\$0.0000	\$0.0000	CEO Image View > 90 Days - Item
400000	BAI Monthly Base (New)	1	\$35.0000	\$35.0000	BAI Monthly Base
400000	BAI Transactions Reported (New)	TBD	\$0.0500		BAI Transactions Reported
	eLockbox Services				
*050030	eLockbox Monthly Maintenance	1	\$100.0000	\$100.0000	E-Box Mthly Maint (w/Cross Ref)
050030	eLockbox Per Item	376	\$0.0500	\$18.8000	E-Box Payment
300225	eLockbox Online Reports - Monthly Maintenance	1	\$0.0000	\$0.0000	CEO E-Box RPT Subscription Mo Base
300200	eLockbox Transmission	21	\$5.0000	\$105.0000	E-Box Transmission Fee
	Remote Cash Safe (Optional Service)				
	Remote Cash Safe - Monthly Maintenance Per Location	TDD	#45.0000		Safevantage monthly base
	Remote Cash Safe - Per \$1 Deposited	TBD TBD	\$15.0000 \$0.0004		Safevantage cash deposited
	Remote Cash Safe - Per Deposite	TBD	·		SV Premium Deposit Credit
	Check Print Outsourcing (Optional Service)	IBD	\$2.5000		OV Fremium Beposit Great
	Check Printing Monthly Base	4			Please note: We did not provide pricing for
	Check Printing Check 1st Page Next Day	TBD			these line items at this time, as this is a
	Check Printing Check 1st Fage Same Day				complex solution which requires an in- depth discussion to identify the required
	Check Printing Check Additional Page Next Day	TBD			line items and appropriate pricing. We
	Check Printing Check Additional Page Same Day	TBD			welcome the opportunity to discuss this service in more detail and provide a
	Check Printing Check Additional Page Same Day Check Printing Reject Repair Duplicate	TBD			complete pricing proposal at that time.
	Check Printing Online Reporting (per	TBD			
	month/relationship fee)	TBD			
	Check Printing Email Secondary Approver	TBD			
	Check Printing Package Preparation (sent to City)	TBD			
	SUBTOTAL:			\$2,405.9706	

AFP	Service	Average	Proposed	Monthly	Wells Fargo
Codes	Description	Monthly Volume	Unit Cost	Cost	Service Description
	ADDITIONAL REQUIRED SERVICES				
	ADD ADDITIONAL SERVICES BELOW AS NEEDED				
	PAPER DISBURSEMENT SERVICES				
150340	OVERDRAFT CHARGE-PAID ITEM	1	0.00000	0.00	
150240	PYMT AUTH MAX CHECK MTHLY BASE	1	20.00000	20.00	
151350	WELLSIMAGE PAID CHECK MONTHLY BASE	1	25.00000	25.00	
	PAPER DISBURSEMENT RECON SERVICES				
200306	CEO ARP STMT & RPTS MONTHLY BASE	1	0.00000	0.00	
209999	ARP AGED ISSUE RECORDS ON FILE-ITEM	1	0.01000	0.01	
	DEPOSITORY SERVICES				
100100	CASH VAULT DEPOSIT CASH AND CHECK	20	1.00000	20.00	
	GENERAL ACH SERVICES				
251052	ACH CEO FRAUD FILTER STOP - ITEM	2	2.00000	4.00	
	LOCKBOX SERVICES				
05031Z	LBX CEO TIR REPORT PER ITEM	1,837	0.03000	55.11	
050100	LBX WT CHECKS	0	0.00000	0.00	
	INFORMATION SERVICES				
400340	CEO SEARCH	20	0.00000	0.00	
151352	CEO IMAGE VIEW < 90 DAYS - ITEM	20	0.00000	0.00	
151350	WELLSIMAGE PAID CHECK MONTHLY BASE	1	25.00000	25.00	
40022Z	CEO ALERTS SERVICE - EMAIL	40	0.00000	0.00	
400274	CEO E-BOX RPT - ITEM	376	0.05000	18.80	
	TOTAL MONTHLY COST			\$2,573.89	
	TOTAL ANNUAL COST			\$33,186.3600	

SUPPLEMENTAL PRICING ITEMS

	LOCKBOX SERVICES	
059999	E-BOX PAYMENT RETURN	0.10000
059999	E-BOX PAYMENT REVERSED	0.07000
050030	E-BOX POSITIVE FILE MONTHLY BASE	75.00000
050030	E-BOX REVERSAL REPORTING MTHLY BASE	7.50000
050030	E-BOX STOP FILE MONTHLY BASE	125.00000
050530	E-BOX SUSPENDED PAYMENT PER ITEM	0.10000
	DEPOSITORY SERVICES	
100010	LOOSE COIN DEPOSITED IN BRANCH	5.00000
100140	CASH VAULT CASH ORDER-CALL IN	3.00000
100145	CASH VAULT COIN FURN-STD HALF BOX	2.00000
100146	CASH VAULT COIN FURNISHED-STD BOX	2.00000
100111	CASH VAULT DEP - NONSTD COIN BAG	1.00000
100110	CASH VAULT DEP - NONVERIFIED ENV	0.20000
100110	CASH VAULT DEP - ROLLED COIN	0.06000
100113	CASH VAULT DEP - STD COIN BAG	0.25000
100104	CASH VAULT DEP - VERIFIED ENVELOPE	1.00000
100141	CASH VAULT ORDER - AUTOMATED	1.50000
100144	CASH VAULT ORDER - COIN ROLLS	0.05000
100147	CASH VAULT ORDER - HALF STD BAG	1.50000

AFP	Service	Average
Codes	Description	Monthly Volume
100154	SAFEVANTAGE CASH DEPOSITED	0.00040
100154	SAFEVANTAGE EXPEDITED CREDIT	0.00010
100154	SAFEVANTAGE MONTHLY BASE	15.00000
100154	SV PREMIUM DEPOSIT CREDIT	2.50000
	PAPER DISBURSEMENT SERVICES	
150511	CASHIER'S CHECK	0.00000
150500	WF CHK CASHED FOR NONACCT HOLDER	0.00000
150412	STOP PAYMENT - AUTO RENEWAL	1.00000
150300	MICR CHECK REJECTS >1% THROUGH 2%	0.40000
151352	DESKTOP DEPOSIT IMAGES RETRIEVED	0.00000
151350	WELLSIMAGE PAID CHECK MONTHLY BASE	25.00000
	GENERAL ACH SERVICES	
250400	ACH CEO RETURN SUBSCRIPTION - ITEM	0.02000
250400	ACH CEO RETURN SUBSCRIPTION-ACCOUNT	5.00000
250120	ACH ORIGINATED - ADDENDA REC	0.01000
250220	ACH RECEIVED ADDENDA	0.00000
250302	ACH RETURN ADMIN -ELECTRONIC	2.00000
250302	ACH RETURN ADMIN -MANUAL	4.00000
250302	ACH RETURN ITEM-MANUAL	4.00000
250312	ACH RETURN UNAUTHORIZED -ELECTRONIC	2.00000
250312	ACH RETURN UNAUTHORIZED -MANUAL	4.00000
250312	ACH RETURN UNAUTHORIZED QUALITY FEE	5.00000
250620	ACH DELETE - ITEM	5.00000
250642	ACH REVERSAL - ITEM	1.00000
250000	ACH PAYMENTS BASE FEE	30.00000
250620	ACH DELETE/REVERSE - BATCH/FILE	15.00000
	PAYMENT MANAGER	
300000	PAYMENT MANAGER MONTHLY BASE	150.00000
300010	CEO EDI PMT DETAIL SUBSC MO BASE	0.00000
300100	PAYMENT MGR INBOUND TRANSMISSION	6.00000
	INFORMATION SERVICES	
400272	ARP STMTS & RPTS (CSV/EXCEL) / ITEM	0.00000
400051	ARP STMTS & RPTS (CSV/EXCEL) BASE	10.00000
400003	WIRE TRANSFER REPORT BASE-CEO	0.00000
401001	PHOTOCOPY CUSTOMER SERVICE - ITEM	0.00000
400231	DESKTOP DEPOSIT REPORT PER ITEM	0.01000
400274	WIRE TRANSFER RPRT PER ITEM-CEO	0.00000
400274		
	INVESTMENT/CUSTODY SERVICES	
450020	SWEEP STAGECOACH INVEST MTHLY BASE	75.00000
	OTHER NON TM	
	RECOUPMENT MONTHLY	0.0850
	RECOUPMENT MONTHLY IB	0.0850

Proposed

Unit Cost

Monthly

Cost

Wells Fargo

Service Description

AFP	Service	Average	Proposed	Monthly	Wells Fargo
Codes	Description	Monthly Volume	Unit Cost	Cost	Service Description

SETUP CHARGES (WAIVED IF IMPLEMENTED DURING FIRST YEAR OF CONTRACT)

02:0:0:0:0:0:0:0:0:0:0:0:0:0:0:0:0:0:0:	
E-BOX POSITIVE FILE SET UP	1,500.00000
E-BOX SET UP	1,500.00000
EBOX IMPLEMENTATION DEV HOURS	200.00000
ARP SET UP	0.00000
PAYMENT MANAGER SET UP	1,500.00000
PAYMENT MGR IMPLEMENTATION DEV HOUR	200.00000
WHOLESALE/WHOLETAIL LOCKBOX SET-UP	300.00000
WHOLETAIL LOCKBOX PROGRAMMING HOURS	150.00000

*Note:

The line-item pricings referenced above with a " * " were proposed via email after the submission of the Banking Services Proposal RFP#022321. The Relationship Manager proposed new pricing on 4/20/2021, and the Finance Director accepted them on 4/22/2021.

Disclosures

We created this proposal for you based on our understanding of your requirements and the services in which you expressed interest. This proposal confirms the deposit and treasury management services and the pricing we plan to provide you based on certain assumptions including projected volumes and other relevant information you provided.

The services and pricing contained in this proposal are valid for 120 days after the submission date of the proposal. The pricing is subject to change if the actual volume or scope of services differs from the assumptions upon which we based the pricing.

Wells Fargo Bank, N.A. will pass through the Recoupment Fee line item, which is charged per \$1,000 of average ledger balances.

Please note that we have not included pricing for the proposed new services at this time, in order to provide accurate pricing, it is necessary to have detailed discussions around each of these solutions.

Services utilized but not included in this pricing proposal will be negotiated separately. It is the responsibility of the City of Oakland Park to review their monthly analysis statements and notify their Wells Fargo Representative of any discrepancies on a timely basis.

This document is a confidential pricing agreement between Wells Fargo Bank and the Client. Neither party has the right to share this information with any entity or entities outside of their organization, without the permission of the other party.

Supplemental Pricing and Services with No Volumes

Services listed with zero volume are not included in the estimated monthly analysis fee but are included in the event the service is used in the future.