



Pricing Proposal  
Quotation #: 21564377  
Created On: 2/3/2022  
Valid Until: 2/28/2022

## City of Oakland Park

### Mark Curry

3650 NE 12th Ave  
OAKLAND PARK, FL 33334  
United States  
Phone: 9545616249  
Fax:  
Email:

## Inside Account Executive

### Evan Ely

290 Davidson Ave.  
Somerset, NJ 08873  
Phone: 732-652-0273  
Fax: 732-564-8224  
Email: Evan\_Ely@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Palo Alto Networks PA-440 Palo Alto Networks - Part#: PAN-PA-440 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 82: 5% off MSRP; this is 30.5% off	12	\$896.71	\$10,760.52
2 PA-440, Professional Subscription Bundle (Threat Prevention, Advanced URL Filtering, Wildfire, DNS Security), 1 year (12 months) term Palo Alto Networks - Part#: PAN-PA-440-BND-PRO Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 83: 5% off MSRP; this is 29% off	12	\$394.55	\$4,734.60
3 PA-440, Partner enabled premium support, 1 year (12 months), term. PALO - Part#: PAN-SVC-BKLN-440 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 180: 4% off MSRP; this is 13% off	12	\$206.45	\$2,477.40
4 Palo Alto Networks PA-460 Palo Alto Networks - Part#: PAN-PA-460 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 82: 5% off MSRP; this is 35% off	4	\$2,960.11	\$11,840.44
5 PA-460, Professional Subscription Bundle (Threat Prevention, Advanced URL Filtering, Wildfire, DNS Security), 1 year (12 months) term Palo Alto Networks - Part#: PAN-PA-460-BND-PRO Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 83: 5% off MSRP; this is 29% off	4	\$1,402.05	\$5,608.20
6 PA-460, GlobalProtect subscription, 1 year (12 months), term. Palo Alto Networks - Part#: PAN-PA-460-GP Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 83: 5% off MSRP; this is 29% off	2	\$648.18	\$1,296.36

7	PA-460, Partner enabled premium support, 1 year (12 months), term. PALO - Part#: PAN-SVC-BKLN-460 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 180: 4% off MSRP; this is 13% off	4	\$721.74	\$2,886.96
8	Panorama central management software, 25 devices Palo Alto Networks - Part#: PAN-PRA-25 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 83: 5% off MSRP; this is 35% off	1	\$6,963.07	\$6,963.07
9	Partner enabled premium support year 1, Panorama 25 devices Palo Alto Networks - Part#: PAN-SVC-BKLN-PRA-25 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 <b>Note:</b> Line 83: 5% off MSRP; this is 13% off	1	\$1,686.96	\$1,686.96
			Total	\$48,254.51

#### Additional Optional Items

Training Credit - To be redeemed with Authorized Training Partners (ATPs) TRAINING PALO ALTO - Part#: PAN-EDU-TRAINING-100 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	35	\$95.96	\$3,358.60
---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----	---------	------------

#### Additional Comments

Palo Alto has a no returns policy.

SHI SPIN: #143012572

SHI-GS SPIN (For Texas customers ONLY): #143028315

For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*