





Downtown Properties Redevelopment Project



Timeline and Public Meetings



2020 Fall

Site Analysis

- Site plan development
- Surveys and environmental testing

2021Mar - July

Vison

- Goal setting
- Community meetings
- Developer forums

2021Aug - Dec

Formal Solicitations

- RFP Issued
- 5 top ranked firms identified
- RFQ Issued

2022Jan- Mar

Developer Selection

- 3 top ranked firms selected
- Commission gives authorization to negotiate

2022 *Mar - June*

Negotiations

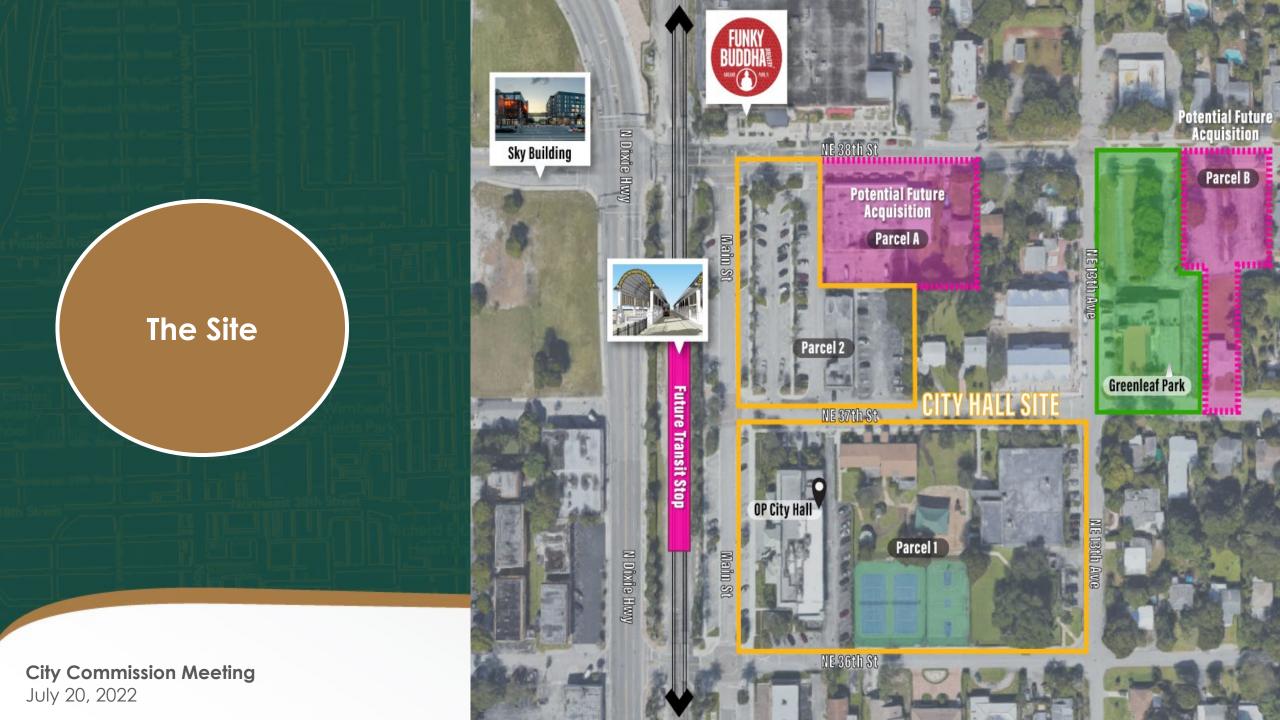
- City Team and Kaufman
 Lynn Falcone Group
 Negotiate
- Development and Purchase and Sale Agreements formulated

City Commission Priorities for the Downtown Properties March 17, 2021



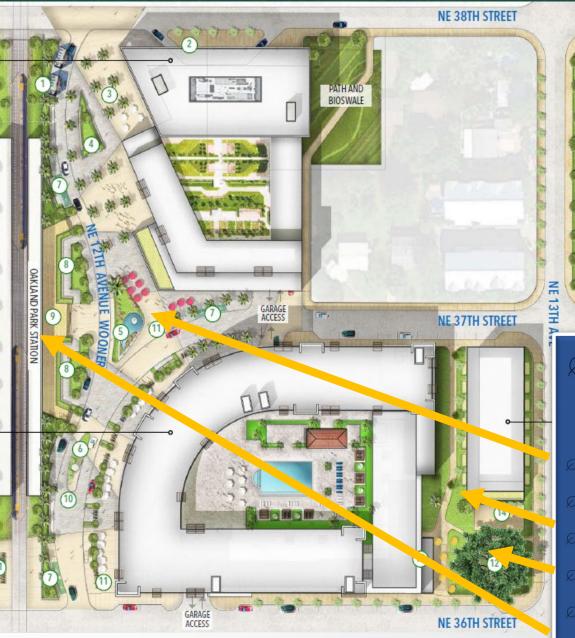
- ✓ Protect Neighborhood Quality of Life
- ✓ Expansion of Greenspace
- ✓ Support Sustainable Economic Development
- ✓ Realize Long-Term Economic Investment for the City
- ✓ Generation of new taxable Value

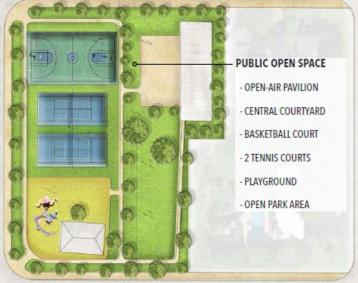
- ✓ Enable the Development of Residential to Support Businesses
- ✓ Conversion of CRA Loans to Grant
- ✓ Creation of Jobs
- ✓ Downtown Commuter Rail
- ✓ Sustainability
- ✓ Affordable/Workforce Housing
- ✓ Parking & Mobility



Development Programs

- Primary Site
 Plan
- Alternate Site
 Plan A-1
- Alternate SitePlan A-2





CommonElements

- Woonerf
- Greenleaf Park
- Open Space
- Historic Tree Preservation
- Public Parking
 - **Train Station**

City Commission Meeting

July 20, 2022

Total Residential Units: 319

Primary Site Plan

North Building

- 5 Story Mixed Use Building
- 12,500 SF Ground Level Retail
- (8) Live Work Units
- 47,800 SF Commercial
- (36) Mid Rise Units
- Parking Garage
- Rooftop Event Space

South Building

- 6 Story Mixed Use Building
- 21,615 SF Ground Level Retail
- (239) Mid Rise Units
- Parking Garage
- Rooftop Amenity Deck



Alternate Site Plan A-1

North Building

- 6 Story Mixed Use Building
- 5,225 SF Ground Level Retail
- (5) Live Work Units
- 22,900 SF Commercial
- (14) Mid Rise Units
- Parking Garage
- Rooftop Event Space



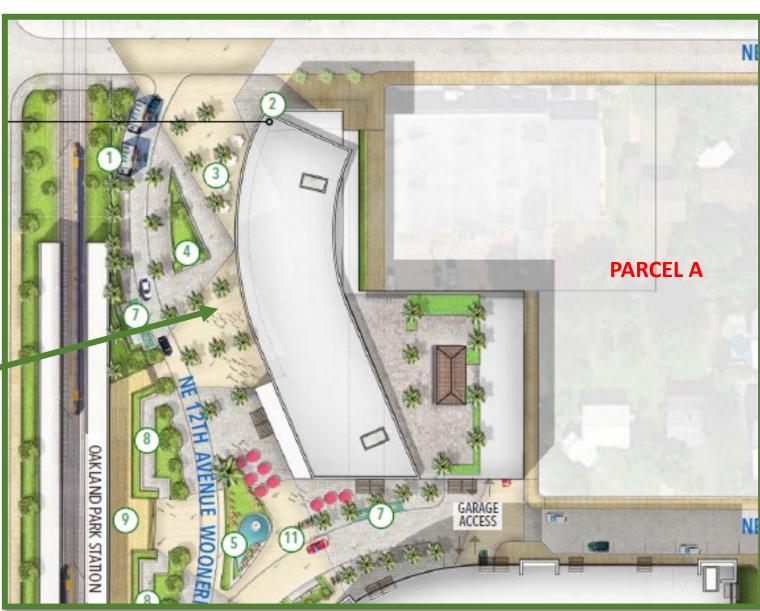


Alternate Site Plan A-2

North Building

- 5 Story Mixed Use Building
- 5,300 SF Ground Level Retail
- (6) Live Work Units
- (36) Mid Rise Residential Units
- Parking Garage
- Rooftop Event Space





Greenleaf Park

Including Parcel B



- Open Air Pavilion
- Central Courtyard
- Basketball Court
- Two Tennis Courts
- Playground
- Open Park Area
- On Street Parking



Without Parcel B - Developer will provide \$500K in Capital Improvements



Downtown Commuter Rail (Train Platform)

County, State and Federal approval prior to closing = Developer to design and construct the train station platform (max value \$1.9 M)

- OR -

▶ If No County, State and Federal approval prior to closing and train station development milestones are met = Developer to provide either \$633,000 or \$1,275,000 to be used towards City transportation projects.



Key Terms:

Purchase Price:

- Sale price \$11,206,508
- \$1,451,508 over City's highest appraised value

Deposits:

- \$1,200,000 in Earnest Money Required in 3 separate deposits

 - \$300,000 due at the once the City vacates City hall

Deposits become non-refundable once the Governmental Approvals are obtained

Key Terms:

City Hall Relocation

 The City will be required to vacate the property 12 months after the Developer receives Governmental Approval.

Parcel Acquisition

- Failure to Acquire Parcel A: The Development Agreement makes provisions for Alternate Site Plans.
- Failure to Acquire Parcel B: The Development Agreement makes provisions for an additional \$500,000 (construction value) in public benefits should the developer fail to acquire Parcel B.

Financial:



Developer Estimated Project Value*:

\$148,000,000



Purchase Price

\$11,206,508



Developer Total Cash and Public Investment Value w/wo Train Station:

\$ 22,650,760/\$20,750,760



Estimated Ad Valorem Value to City FY 2028 – FY 2047:

\$24,656,053

*Based on Primary Site Plan

PSA and DA are the key enabling documents before the City Commission

Required Documents

(PSA)

Development Agreement (DA)

Woonerf- Long Term Maintenance Agreement

Parking Maintenance Agreement

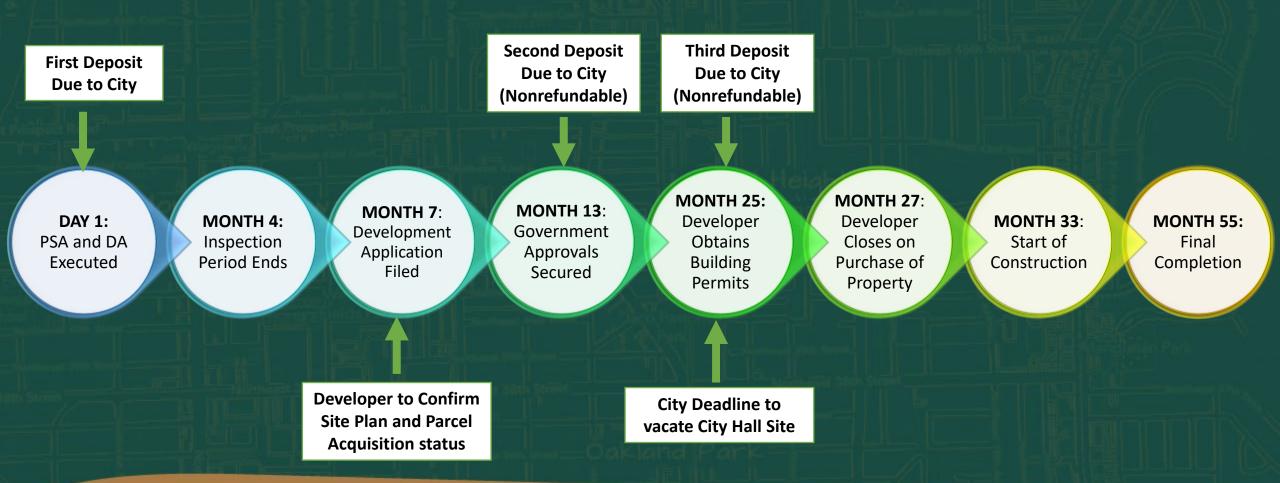
Construction Contracts

(Greenleaf Park & Pump Station)

Train Station Agreement

The remaining required documents will be brought back to **City Commission** for approval before property closing

Critical Path:



Next Steps:

Approval of PSA on Second Reading (Aug. 3

Public Hearing)

Approval of the Development Agreement (Aug.3)

Developer
Hosts
Neighborhood
Participation
Meeting

Developer
Submits
Development
Review
Application

Development
Review
Committee and
Planning and
Zoning Board Review Bonus
Provisions

City Commission Approval of Bonus Provision City Commission Approval of "Required" Agreements

Recommendation:

 The City Commission approve on First Reading, an Ordinance authorizing the City to enter into a Purchase and Sale Agreement in the amount of \$11,206,580.00 with Horizon of Oakland Park, LLC for the sale of the Oakland Park Downtown Properties.

