



## **TAB A:**

# **City of Cape Coral-Roofing Inspection Maintenance and Repair Services**

Cape Coral-Roofing Inspection Maintenance and Repair Services  
Advanced Roofing, Inc  
4909 West Knollwood St Tampa, FL 33634  
813-885-5811  
12/14/2022  
Bill Lester, Branch Manager

**ORIGINAL**



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## TAB C – LETTER OF INTEREST

### COMPANY PROFILE

Advanced Roofing, Inc., (ARI) is uniquely positioned to bring the most innovative roofing techniques and products our customers. ARI began in 1983 and has since grown to be South Florida's premier commercial roofing specialist. We have become a full-service roofing contractor, consisting of: a service department providing repairs and maintenance, Roof Asset Management Programs, metal roofing department, Electrical department, HVAC department, a custom sheet metal fabrication department, crane division and solar/renewable energy department.

As it relates to this RFP, ARI has embraced technology to offer our clients the most comprehensive Roof Asset Management Program on the market. Our Advanced Access System is a cloud-based management portal that gives owners access to their roofing, solar or mechanical data at their convenience. Whether at your office or remote location, your building information is always accessible.

Our RAMP Team has completed dozens of large logistically challenging Roof Asset Management Programs throughout the State of Florida for private and government agencies. These agencies include County, City, School Districts, Public Utilities Division and Universities. We fully acknowledge and understand the challenges inherent in every public agency with tight budgets and limited resources, our collaboration with our government partners is critical in managing its ever-deteriorating roofing assets. **Bottomline:** You need to know what you have in order to properly plan for the management of these assets.

We are pleased to announce that we have won "The Excellent Protection Award". We received this honor (in which only 35 out of thousands of contractors received this award in the USA). You can count on ARI to bring nearly 40 years of impeccable service along with our outstanding safety record throughout every phase of the project. You can expect constant communication, excellent workmanship, and superior service from start to finish. Any challenge is an opportunity for us to bring a solution. From the time you sign with us, we've got it all covered. When we say we'll do something, you can swear by it.

Established in 1983, Advanced Roofing, Inc. is a full-service commercial roofing company. With "Commitment to Quality" through solving customers' needs with premium materials and excellent craftsmanship, Advanced Roofing has been named one of the top ten roofing contractors in the United States. Licensed, bonded and insured, Advanced Roofing's dedication to safety, professionalism, and quality work is signified through the satisfaction of hundreds of customers. Advanced Roofing has your solutions all under one roof.



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In addition, due to Advanced Roofing's elite status in the industry, we are able to provide our customers with additional benefits including:

- Named #1 Roofing Contractor in South Florida
- \$150 million Bonding Capacity
- Additional Captive Insurance
- FPL Approved Contractor
- Certified with all major manufacturers
- Full Safety Division
- In-house Sheet Metal Department, Crane Division, HVAC, Electrical, Lightning Protection & Solar/Renewable Energy department
- 24/7 Service and Emergency Repairs

We offer a wide variety of roof systems to fit your needs, and we are certified by every major material manufacturer to install the highest quality roofing systems with the best warranties. This relationship enables ARI to work with our manufacturing partners to assess and conduct warranty repairs during the assessment process. In addition, we can work with manufacturers, post-hurricane events, to determine if roofing warranties can be reinstated after repairs are conducted on damaged roofs, following a major event.

ARI has signed agreements with other governmental agencies to support FEMA. We are also recognized on the Federal Contractor Registry (SAM# shown below). We are also Certified by the International Safety Network (ISN) which recognizes contractors for their safety programs and safety records where our EMR Rate is approximately .6. Our roofing departments have over 500 expertly trained Construction Managers, foreman, roofing mechanics, survey technicians and laborers. They are all intensively trained in roofing safety procedures.

Our service department handles all major and minor problems that may occur on your roof quickly, efficiently, and at a reasonable cost. With over 500 buildings, totaling over 14 million square feet of roof, under Advanced Roofing's Proactive Maintenance Agreement, our commitment to service speaks for itself. Advanced Roofing's dedication to clients has allowed Advanced Roofing to grow, expand, and service the roofing needs of some of Florida's biggest businesses, government entities, schools, and more.

#### **EXISTING TERM CONTRACTS**

##### **South Area Term Contracts:**

- Baptist Health - Emergency Roof Repairs
- Baptist Health - Master Agreement
- Boeing Company - Miami
- Broward College
- Broward County - Roofing Maintenance & Repairs
- CCPS(Collier County Public Schools) - #19-050 Roofing Inspection & Repair Services



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- City of Boynton Beach - Piggyback off City of Sunrise
- City of Coral Springs - Piggyback off City of Sunrise
- City of Deerfield Beach - Piggyback off City of Sunrise
- City of Doral - Piggyback off City of Sunrise
- City of Fort Lauderdale - Piggyback off City of Sunrise
- City of Lauderhill - (Piggyback off Port Everglades)
- City of Miramar - Piggyback off Port Everglades
- City of Stuart - City Wide Annual Roofing Repair and Replacement
- City of Sunny Isles Beach - Piggyback off City of Sunrise
- City of Sunrise - Roofing Maintenance and Repairs
- City of Vero Beach - Piggyback off City of Sunrise
- Collier County - Roofing Preventive Maintenance & Remedial Repairs
- Collier County - Roofing Replacement Contractors
- FAU - Roofing Services
- FIU - Small Trade Services II
- Lauderhill-Trade Roof Contractors-Prequal
- Lee County County Wide Roofing
- Martin County School District - District Wide Roofing Repairs, Gutters, Maintenance & Materials
- Miami Beach - General Building Specialty Trade Services
- Miami Beach - Job Order Contracting Services-Variou Trades
- Miami Dade College - Commercial Roofing Inspections, Repairs, Restoration & Replacemenet
- Monroe County School District (Piggyback off BC)
- NIPA / RoofConnect
- Palm Beach County Annual Contract-Roofing
- Port Everglades Roof Repair, Replacment & Related Services
- SBBC - Construction Services Emergency Projects VI (CSEP) - 18-171F
- SBBC - Construction Services Minor Projects (CSMP) - FY20-130 - Roofing, GC & Mechanical
- SBBC - Construction Services Minor Projects (CSMP) - FY21-115 - Roofing, GC & Mechanical
- SBBC - Roofing Services
- School District of Palm Beach County - Roofing Contractor Services for Disaster Recovery Assistance
- School District of Palm Beach County- Roofing Products and Services Contract #20C-45V
- School District of St. Lucie County (Piggybacking Broward College)
- Seminole Tribe of Florida - Certified Roofing Contractor Services
- SWA (Solid Waste Authority)
- The Boeing Company - Managed by Jones Lang LaSalle (JLL)
- Town of Davie - Piggyback off Sourcewell
- Town of Davie-Misc Roofing Services R2020-180
- Town of Palm Beach-Roofing Contractors



**Central & North Area Term Contracts:**

- AFICC/771 ESS/EGB Wide Roofing Repair and Replacement
- Alachua County - Minor Roof Repair Services
- Alachua County Public Schools - Roofing Services
- Alachua County Public Schools - Annual Roof Replacement
- Charlotte County - Re-Roofing & Roof Repairs
- City of Apopka
- City of Bradenton (Piggyback off City of Sunrise)
- City of Deltona
- City of Dunedin (Piggyback off City of Sunrise)
- City of Kissimmee (Piggyback off City of Sunrise)
- Daytona International Speedway - Roofing Repairs
- FDOT - Routine Maintenance, Repair, Installation & Evaluation
- Hernando County - Construction Projects
- Lake County Roof Repair Services
- North Sumter County Utility Community Development District (Piggyback off City of Sunrise)
- Orange County
- Orlando Aviation Authority - Continuing Roofing Construction Services
- Orlando Utilities Commission
- Pinellas County - Roofing Services & Supplies Waterproofing & Related Products Services
- Punta Gorda (Piggyback off Charlotte County)
- SDOC - School District of Osceola County - Roofing Installation & Repair Contractor Services
- Seminole County Public Schools
- Sourcewell - East Central Florida Area
- Sourcewell - Northeast Florida Area
- Sourcewell - Northwest Florida Area
- Sourcewell - Southwest Florida Area
- Sourcewell - West Central Florida Area
- Sumter Landing Community Development District (Piggyback off City of Sunrise)
- University of Central Florida - UCF
- University of South Florida - USF
- Village Center Community Development District (Piggyback off City of Sunrise)
- Volusia County

**Federal Term Contracts:**

- TCPN (Roof Connect)
- Sourcewell (Statewide)



**SUBCONTRACTORS**

Advanced Roofing, Inc. does not routinely utilize subcontractors. Over the past 38 years, Advanced Roofing, Inc. has put money back into the company and community.

- We have our own fleet of vehicles that include trucks, cranes, semi-tractor trailers, hydro, tower crane, equipment, and dump trucks to haul our roofing debris. This allows Advanced Roofing, Inc. the control of having trailers at our disposal when we need them and therefore allows for a smoother project.
- We also have our own state-licensed Air Conditioning Division – This allows us to coordinate the shutdown and raising of the air conditioning units on the roof.
- We also have our own state-licensed Electrical Division – This allows which allows us to handle the electrical needs for roofing and solar projects.
- Lightning Protection Division
- In-house Sheet Metal Division – where we fabricate our own metal.
- We are a licensed General Contractor – which allows us to handle small contracting items on the roof.
- Certified Solar/PV system installer for renewable energy projects.

When a project calls for subcontractors to perform work that we are not licensed to perform, **qualified** subcontractors who are most competent and ready to complete the necessary to meet schedule will be selected.

\*Advanced Roofing, Inc. actively participates in minority, CBE and/or small disadvantaged business contracting and utilize whenever possible.

LICENSES	
Roofing	CCC024413
Solar	CVC56792
General Contractor	CGC1507377
Mechanical – Class A	CAC1818806
Electrical	EC13006050
Professional Engineer (2)	PE36852 / PE85793
Federal Contractor Registry	SAM# GMV5ETE6KH84
NABCEP Certifications (2)	PV-101913-002781 / PVSI-072019-028634



## **Tab D:** **SUPERVISORY & STAFFING CAPABILITIES**

Advanced Roofing, Inc.'s methodology and approach is unique in its structure because our set up is based on 38 years of real-life experience within the roofing industry.

We have the capacity of tailoring our system to the needs of the project regardless of the size and contract requirements. Pre-job planning, documentation and communication are key to our operations.

In order to execute the project in a timely, cost-effective and quality manner, we invest quality time with our full team of Estimators, Engineers, Project Managers and Construction Team prior to commencement of all our field operations; again, regardless of the size of the project. The typical size of our crew is 8-10 men, this can vary as required per project.

Our pre-project planning process is quite extensive. The entire team must understand all phases of the project in order to maintain an efficient line of communication throughout the project. Each member is provided with a project binder which includes the following information:

- Contact Names and Numbers
- Emergency Procedures
- Scope of Work, Project Plans/Specifications
- Material Listing, SDS Sheets
- Project Schedule
- Permit Information

Our Project Team assembles once a week or as needed to discuss project status and if necessary, effect any changes that may be required to maintain efficiency and schedule. Each member is equipped with cellular phones with email access to always maintain communication.

Training of our field and office personnel is ongoing and is accomplished through on-site hands-on training classes provided by the various manufacturers we are approved by. The field staff and apprentices go through a three-year training program

The President and Vice President attended a TQM class developed by the National Roofing Contractors Association through the University of Chicago Business College. Our Executive Management Team meets twice a month with a two hour "huddle" meeting and once a month for an all-day executive meeting off site.

Advanced Roofing, Inc. also has a full fleet that consists of dump trucks, cranes, boom trucks, flat beds, kettles, and more. By offering these services in-house, we're able to provide our customers more for their money. And that's one of our professional solutions.

We use various computer-based applications for tracking a project from the inception of the project to its completion. We have developed our in-house software "RFP Manager" for tracking all in-coming projects. We also utilize Roof Express, CAD Program, Spitfire Project Management Software, and Solomon Accounting Software to ensure the expeditious close out of all projects, correction of any unacceptable work and punch out procedures.

Please see our work-flow chart enclosed to see our proposal process.

Please see our brochure for our Advanced Access tracking system for warranty work.

Advanced Roofing has several office locations within the state of Florida of which we are involved in the local community associations. We attend several trade shows and hold multiple term contracts we can utilize in the effort in the marketing of the IQCC services under the ezIQC brand.

#### QUALIFICATIONS OF BIDDER'S KEY PERSONNEL

In our industry, it's not just how the job's done; it's who the people are, doing it – their skills, their involvement, and their professional demeanor. Hundreds of dedicated individuals make up the team at Advanced Roofing, and not only do they want your respect, but they also want you to like them. "Nice" is important to us; as is "courteous, efficient, exacting, honest, ethical, flexible, accommodating, logistical, and knowledgeable."

#### **Robert Kornahrens CEO, President**



Founder of Advanced Roofing Inc. and oversees all company operations.

**Experience:** Rob Kornahrens is a leader in the commercial roofing industry for more than 40 years. Before starting Advanced Roofing in 1983, he worked with Triple M Roofing Corporation in New York. During his tenure at Triple M, Rob held numerous field positions and was eventually promoted to Branch Manager where he was responsible for opening and operating new branches in both Atlanta and Fort Lauderdale.

**Education:** B.S. Degree in Business Administration from University of Arizona, 1979

**Michael Kornahrens**  
**Vice President**



Michael joined Advanced Roofing in 1998 and is responsible for overseeing the operations and management of all divisions.

**Experience:** Born into the roofing industry, Michael has held many positions at Advanced Roofing over the past 18 years, including leading the Metal Roofing and Renewable Energy divisions. His responsibilities include developing rooftop and solar designs, coordinating subcontractors, and managing project installations throughout the United States and Canada.

**Education:** B.A. in Management and Marketing, Florida Atlantic University

**Clint Sockman**  
**Vice President**



Clint joined Advanced Roofing in 1998 and is responsible for overseeing the Re-Roofing and Renewable Energy Divisions.

**Experience:** A second generation roofer with more than two decades of experience in the roofing, solar, and construction industries.

**Education:** University of Cincinnati, Information Systems minor in International Business. Licenses: Florida State Roofing and Solar Contractors; Certifications: NABCEP, LEED. Member of the American Society of Professional Estimators (ASPE). Construction Specifications Institute (CSI).

**Kevin Kornahrens**  
**Executive Vice President**



Kevin started with Advanced Roofing Inc. in 2005 and is responsible for overseeing the operations and management of all divisions.

**Experience:** Mr. Kornahrens leads the administration team for Advanced Roofing Inc. His primary focus is on Human Resources, Safety, Legal, Information Technologies, and Marketing Departments. His responsibilities include management of strategic business planning, staffing, ERP system implementation, public relations and safety.

**Education:** SPHR, Senior Professional in Human Resources. M.B.A. Degree in finance from the UM. B.S. Degree in Management Information Systems, from FSU. B.A. Degree in Marketing, from FSU. B.A. Degree in Multinational Business from FSU.

**Jessica Kornahrens**  
**Senior Project Manager**



Jessica joined Advanced Roofing Inc. in 2001 and is a Project Manager that oversees multiple projects.

**Experience:** As a Senior Project Manager, Jessica handles the management of multiple projects on time, within budget, and to the satisfaction of the client; from project turnover through project close out. She serves as a liaison to customers, consultants, architects, subcontractors, and vendors.

**Education:** B.S. Degree in Psychology, from FSU. B.S. Degree in Business Management, from FSU.

**Steve Schoen**  
**Director of Government Services**



Steve joined Advanced Roofing in 2019 and is responsible for overseeing all Governmental Term Contracts and current National Cooperative Contracts along with Government Sector Business Development.

**Experience:** Steve has over 30 years of commercial roofing experience. He has worked with large companies and governmental clients throughout North America and is an expert in Roof Asset Management and Commercial Roof Design.

**Education:** B.S. in Organizational Communications with a minor in Business Administration, University of Wisconsin, 1987 Florida Roofing Contractor License

**Paul Murphy**  
**HVAC Service Manager**



Paul joined Advanced Roofing Inc. in 2017 and is the HVAC Service Manager that manages the daily operations of the HVAC division.

**Experience:** Paul has over 18 years of experience in the HVAC experience with 8 years of experience as a service manager. Paul has extensive knowledge on water cooled systems, chillers, and cooling towers.

**Education:** Broward College, Majoring in Business Administration. VFD Certification.



**Glenn Watson**  
**Quality Control Manager**

Glenn works with our existing operation unit and divisional managers to create and administer a formalized quality control and quality assurance program along with enhanced training and educational programs for existing workforce. Focus of efforts is to provide unified and high-quality product to client throughout our entire books of business.

**Experience:** Glenn performs routine inspections of ongoing roofing installation projects throughout the United States and the Caribbean. Focus of inspection was specification conformance and workmanship quality. Also provided contractor training and product demonstration throughout the country.

**Education:** Florida State College at Jacksonville Under graduate  
University of Phoenix AA Business Administration



**Bryan Cardona**  
**Safety Director**

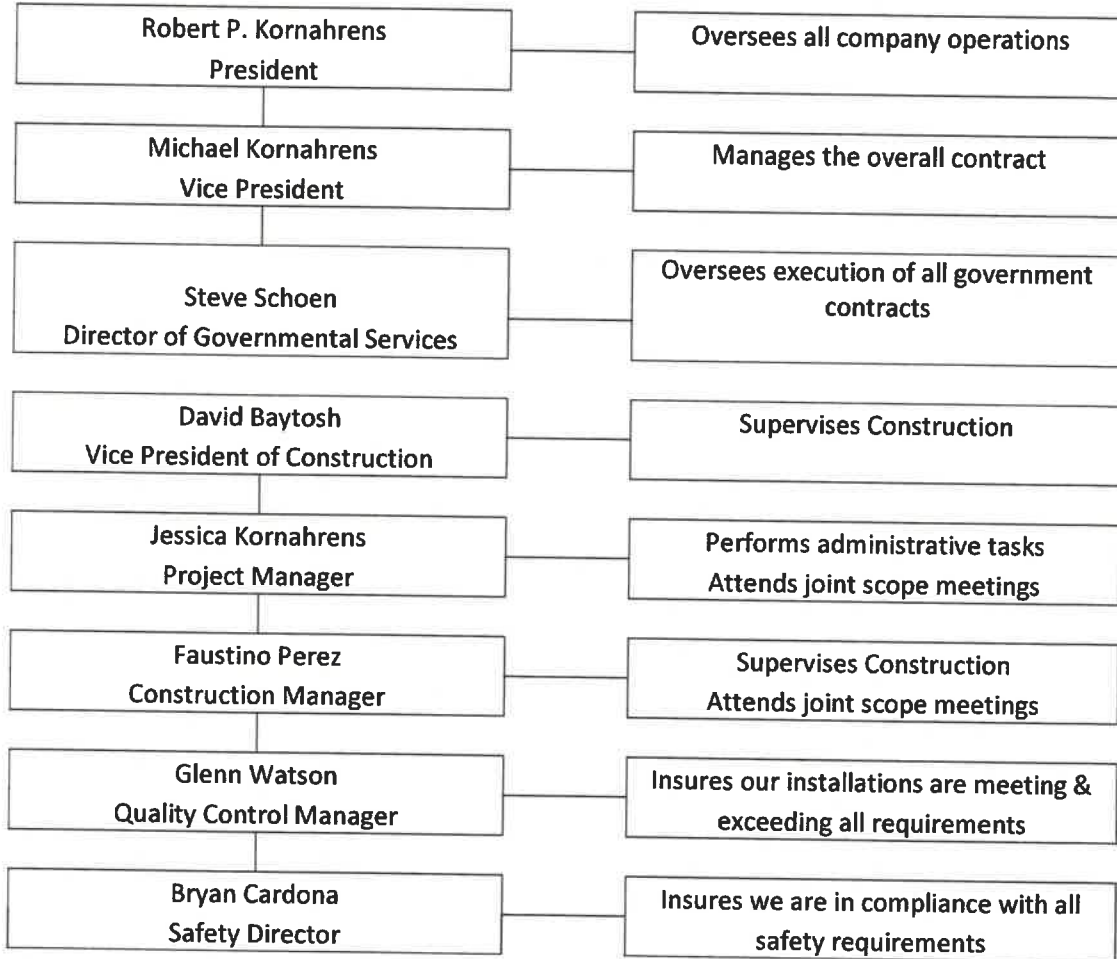
Bryan joined Advanced Roofing in 2013 and is the company wide Safety Director.

**Experience:** Bryan has a decade of experienced in the areas of Occupational Safety and Health Management. Bryan's goal for Advanced Roofing is to continue being an industry leader in safety while promoting a safety culture and growing OSHA partnerships.

**Education:** OSHA Authorized Construction Trainer, which allows Bryan to implement the OSHA 10 and 30-hour training courses for our field staff.



**PROJECT ORGANIZATIONAL CHART**



FULL TIME EMPLOYEES	
Officials, Managers & Supervisors	101
Professionals	49
Sales Workers	8
Office & Clerical	38
Craftsman (Skilled)	289
Operatives (Semi-Skilled)	7
Laborers (Unskilled)	92
Service Workers	2
Apprentice	15
Interns/Co-Ops	2
<b>Total</b>	<b>603</b>



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**Bill Lester**  
Branch Manager

Bill has an expansive 40+ year history in the roofing industry with a broad range of experience starting as a laborer and earning his way through executive management positions. He holds Florida Roofing License and has maintained his education through various business workshops and classes. As Branch Manager, he is responsible for overseeing operations across multiple facets of the business, including sales, production and service.



**Jeff Maurer**  
Service Manager

Since 2017, Jeff has been part of the Advanced Roofing Team and brings more than 20 years of industry experience in both residential and commercial applications. He has furthered his education through management and leadership training, and as a Service Manager he is dedicated and focused on servicing clients, managing technicians, and monitoring the overall quality of work performed.

[www.advancedroofing.com](http://www.advancedroofing.com)

800 638.6869 TEL 954.522.6868 FAX 954.566.2967  
1950 NW 22<sup>nd</sup> Street | Fort Lauderdale | Florida 33311



## Tab E: Understanding and Approach

**Subject: Roof Management Inspection and Preventive Maintenance Services**

### Introduction

Our Roof Asset Management Program (RAMP) model is a proven tool to improving your building assets performance. Under this program, we can foresee possible unexpected capital costs associated with potential roofing risks but overall, roofing assets are continually deteriorating. The combination of allowing ADVANCED ROOFING to inspect and manage the repairs and preventive maintenance across your entire portfolio is the single most cost-effective strategy to significantly reduce or eliminate leaks and maximizing your initial roofing investment.

### Scope of Services

Based on our proven track record, ADVANCED ROOFING can provide the following services to support our clients Roof Asset Management Goals. ADVANCED ROOFING recommends the inspection process, coinciding with general housekeeping and emergency repairs, begin before the rainy season starts so preventative maintenance and notable roofing repairs can be completed to minimize water intrusion and interior damage to the buildings.

#### 1. Roof Inspection, Maintenance and Repair

Specifically, ADVANCED ROOFING will:

- a. Prior to the inspection of each site, our clients provide all known warranty information, site contact information, current leak status.
  - ARI will upload all warranty information to Advanced Access (AA), our proprietary online roof asset management database for each respective site.
  - Inspectors will review the warranty status of each site. If under warranty, all efforts will be made to work with the manufacturer for any warranty claim work maximizing our client's investment in their roofing systems and holding manufacturers accountable for necessary repair costs.
- b. Inspect each roof section to determine current roof conditions
  - All inspection data including aerial roof photos, roof sections, roof types, defects and condition status along with photographs will be collected and stored into Advanced Access (AA), our online database with access by all authorized employees.
  - Develop a list of any noted corrective maintenance items that need additional repair
  - Notify owner's site Project Manager (PMs) of any current or emergency leak repair requirements and provide recommended action to stop leaks
- c. Visual Inspect walls/building envelope, roof-top equipment etc.
  - In addition to the roof data collected, all HVAC equipment and UL labels will be photographed so that all critical equipment information can be easily acquired remotely through AA
  - Prepare outlined scopes of work and budgets for repairs that exceed the requirements of this inspection for general housekeeping and minor maintenance.

- d. Perform general housekeeping and minor maintenance at each building which includes the following:
- Debris Removal
    - Clean and remove from roof surfaces all leaves and plants, excessive vegetation growth will be reported and noted as an additional service outside the scope of work for housekeeping and minor maintenance
    - Inspect all drains, scuppers, gutters, and downspouts
    - Visually inspect all drainage system components to confirm proper operation. Clogged drainage systems or identified defects will be reported to the PM with a proposal generated for immediate action.
    - Remove and properly dispose of minor debris (HVAC filters, trash, etc.) located on the roof. Large items / excess debris outside this scope of work will be photographed and reported to PM
  - Preventative Maintenance and Minor Repair
    - Inspect and repair minor roof defects as necessary (splits, tears, holes, etc.) to address potential “leak” sources; excessive membrane damage and roof leaks will be reported to the PM.
    - Reseal, as necessary in identified leak areas, roof penetrations, equipment curbs, skylights, miscellaneous flashings, etc., using products that are compatible with the roof systems. Excess caulk and sealants failures will be reported.
    - Inspect all sealant pans and reinstall HVAC service panels, if loose.
    - Locate, photograph, and report conditions that require permanent repair methods
    - Report to PM any conditions that are health and/or safety related, and the accumulation of foreign or contaminated material

Note: The safety of our employees is our #1 priority, therefore, all OSHA rules and regulations regarding roof inspections will be followed. If minor repairs are required in areas requiring additional fall protection, those items will be added to the Scope of Work Proposals described below.

- e. Corrective maintenance and significant repair: while performing roof inspections, ADVANCED ROOFING will identify, photograph and prepare a Scope of Work for any additional major or excessive corrective maintenance needs.
- As part of the inspection process, ARI will identify and repair all minor corrective maintenance as identified above which may be the ‘source’ of ongoing leaks.
  - Upon completion of the roof inspection, if higher levels of corrective maintenance are required or if additional safety measures are required, ARI will prepare a Scope of Work, identifying these corrections, and a proposal for the work necessary which will be forwarded to the site PM for further action and approval.

## 2. Capital Management Planning

- a. Budget Planning
- Upon completion of the inspection and data collection for each site, each roof system will be graded based on its current condition
  - ARI and our clients collaborate together to develop a 5-year RAMP plan based on the conditions found and priorities as determined by our clients. Once this priority is set, ARI will provide Capital Budget Planning support.

## Continuing Support

- b. Training
  - Advanced Roofing will provide all necessary training to all authorized personnel to utilize the full benefits of our “Advanced Access” online database to support your roof asset management goals.
- c. Leak Response
  - Through “Advanced Access” all your employees will have the ability to request immediate leak response support with tracking technology keeping them up-to-date on project status.
- d. FEMA Support
  - The documentation provided will provide up-to-date roof and roof-top equipment conditions for possible FEMA relief funding. This support documentation can be helpful to expediting future hurricane damage claims.
- e. Technical Support
  - If questions should arise on any roof system, ARI will be there to answer any questions and provide solutions to your problems.
- f. Data Updates
  - If and when conditions change, our clients will contact ADVANCED ROOFING of any roofing related activity, i.e. new roof penetrations, new building additions, accidental damage, storm related damage, etc., so that activities can be tracked and updated within our Advanced Access database.

In order for data to be up-to-date our clients contact ADVANCED ROOFING of any roofing related activity, i.e. new roof penetrations, accidental damage, storm related damage, etc., so that activities can be tracked and updated within our Advanced Access database.

The full implementation of the Advanced Roofing, Inc. - “Roof Asset Management Program” in partnership with our clients is the most effective means for achieving your Roof Asset Management Goals.

***Let Advanced Roofing be your Roof Asset Management Partner***

# Locations Served

Advanced Roofing is headquartered in Fort Lauderdale, Florida with branch offices located in Miami, Jupiter, Orlando, Tampa, Jacksonville, and Ft. Myers. Additionally, we can perform work in the following locations:

- Georgia
- Alabama
- Louisiana
- North Carolina
- Virginia
- Western and Eastern Caribbean Islands
- Puerto Rico and US Virgin Islands
- Bahamas
- Roof Connect Affiliated Markets – Entire US

## Advanced Roofing is a founding member of RoofConnect.

RoofConnect is a professional national commercial roofing organization. They specialize in emergency roofing repairs, maintenance and re-roofing but also perform specialty projects that require nationwide labor availability in the construction field. RoofConnect has 60 plus members and 100 locations nationwide. Members have over 7,000 employees and approach revenue of 1 billion dollars annually. RoofConnect is founded and administered by the leading commercial roofers in the United States. All members must adhere to a strict code of ethics and pass several requirements to participate. RoofConnect is a leading national roofing services provider for commercial roofing solutions. Roof Connect gives Advanced the capabilities to work with top tier roofing contractors throughout the United States without sacrificing quality.



## Office Locations

Miami-Dade	Ft. Lauderdale HQ	W.P.B - Jupiter	Sanford-Orlando
Toll Free: (800) 638-6869 Office: (305) 456-2544 Fax: (305) 661-2032 1703 NW 79th Ave. Doral FL, 33126	Toll Free: (800) 638-6869 Office: (954) 522-6868 Fax: (954) 566-2967 1950 NW 22 <sup>nd</sup> St. Ft. Lauderdale, FL 33311	Toll Free: (800) 638-6869 Office: (561) 743-6952 1601 Park Lane S., Ste. 100 Jupiter, FL 33458	TollFree: (866) 365-6071 Office: (407) 322-1555 Fax: (407) 322-0010 200 Northstar Ct. Sanford, FL 32771
Tampa - St. Petersburg	Jacksonville	Fort Myers - Naples	Web
Toll Free: (800) 354-9896 Office: (813) 885-5811 Fax: (813) 884-8927 4309 W. Knollwood St. Tampa, FL 33634	Toll Free: (866) 365-6071 Office: (904) 826-3860 11031 N. Main St. Jacksonville, FL 32218	Toll Free: (800) 354-9896 Office: (239) 208-8809 14231 Jetport Rd., Unit 15 Ft. Myers, FL 33913	<a href="http://www.advancedroofing.com">www.advancedroofing.com</a>



## **TAB F:** **Operational Plan**

Advanced Roofing (ARI) can customize our invoicing process to meet your needs, however, as it relates to this contract, ARI upon receipt of a contract / Purchase Order will breakdown each site onto a spreadsheet with estimated square footage per building. If agreed, the City will issue a Work Order to each site which would then be invoiced as a draw off the original purchase order. If building square footage estimates are inaccurate, the work order invoice will be adjusted upon approval of the City Project Manager.

All repair recommendations will be provided in the reports with accurate time and material repair estimates to correspond to the recommended work. These reports are found in our Advanced Access System and will be sent to the Project Manager upon completion. Our process enables the City to act upon emergency repairs and preventative repairs in a very timely manner so actions are taken before additional damages can occur.

ARI has provided emergency response support for numerous governmental clients following major weather events. We have several FEMA Disaster Roof Repair term contracts with in the State of Florida including Polk County – Bid# 19-1025 FEMA Disaster Roof Repairs. ARI is also supported by Roof Connect during these times of catastrophes. We have signed several FEMA Agreements:

### **EXHIBIT A-1**

#### *Terms & Conditions required by the Federal Emergency Management Agency*

*DESIGN-BUILDER also referred to as CONTRACTOR may need to respond to events and losses where products and services are needed for the immediate and initial response to emergency situations such as, but not limited to, water damage, fire damage, vandalism cleanup, biohazard cleanup, sewage decontamination, deodorization, and/or wind damage during a disaster or other emergency situation. During the performance of this Contract, CONTRACTOR accepts these Special Conditions required by the Federal Emergency Management Agency (FEMA).*

Our goal is to support the City of Cape Coral's Facilities Management Division as a partner to ensure the longevity of City of Cape Coral's building assets as we know that all buildings owners have 3 goals for managing its roofing assets:

1. We want our roofs to leak less or not at all.
2. We want our roofs to last as long as possible.
3. We want to replace our roofs with the best, most cost-effective replacement option.

As your partner, we are confident that we can be that level of roofing expertise you are looking for.

# Project Management

At Advanced Roofing, roofing is our business. That's why we are committed to precision and quality. We work with owners, engineers, architects and consultants to provide the right bid for your project.

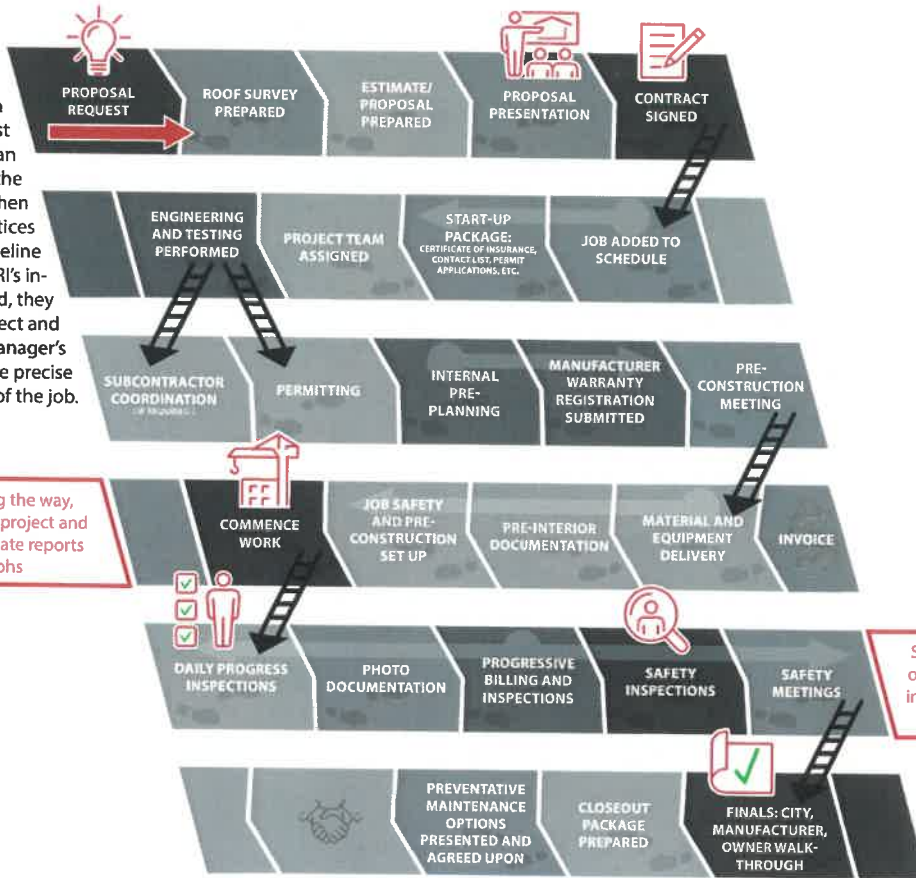
We offer a wide variety of systems to fit your needs, and we are certified by major roofing manufacturers to install the highest systems with the best warranties. Our goal is to make the process easy and hassle free for you, the customer.

Our experience constantly improves from protecting the property, documentation, existing conditions, pre-construction, job meetings, code compliance, involving building departments, manufacturers' representatives, close out and getting other recommendations from you.



## WORK FLOW CHART

Once you begin a project with Advanced Roofing, the work will continue along a path to complete satisfaction. First your roof is assessed and a plan is developed to determine the necessary course of action, then the best products and practices are recommended and a timeline is established. If any of ARI's in-house divisions are required, they are brought into the project and you are afforded each manager's recommendations for the precise portion of the job.



At regular stages along the way, you are updated on the project and supplied with appropriate reports and photographs

Safety is always a part of every project and so incorporated into every facet of the job



## **TAB G:** **References**

**Collier County- Ramp Inspection Contract**  
Mark Baker 239-252-8380  
3295 Tamiami Trail East Bldg C-2  
Naples, FL 34112  
Mark.Baker@colliercountyfl.gov

**City of Bradenton- Service and Maintenance Contract**  
Donald Brunner 941-730-2094  
1300 6<sup>th</sup> Street West  
Bradenton, FL 34205  
donald.brunner@cityofbradenton.com

**The Villages Community Development District- Service and Maintenance Contract**  
Brenden Tuttle 352-239-0408  
1071 Canal Street  
The Villages, FL 32162  
Brenden.Tuttle@districtgov.org

## ATTACHMENT L

Provide pricing for responding to annual inspection, routine maintenance, and any urgent and emergency requests for service. Urgent requests should be considered service response within twenty-four (24) hours. Emergency requests should be considered service response within four (4) hours

INSPECTIONS		
Rate (per SF)	Estimated Area (SF)	
\$ .07	500,000-750,000	
\$ .06	750,000-1,000,000	
\$ .05	1,000,000-1,500,000	
UNSCHEDULED ROOF REPAIRS (METAL)		
Regular Hourly Rate	Emergency/Holiday/After Hours Rate	Estimated Hours Annually
\$ 70.00	\$ 80.00	200-250
UNSCHEDULED ROOF REPAIRS (Shingle, Tile, BUR, Membrane, etc)		
Regular Hourly Rate	Emergency/Holiday/After Hours Rate	Estimated Hours Annually
\$ 65.00	\$ 75.00	500-750
ADDITIONAL SERVICES (Major Repairs/Replacements, Non-Destructive Testing, etc)		
Manufacturer Material % Markup from cost		15 %
Other Material/Part % Markup from cost		15 %

ATTACHMENT A

PROPOSER'S CERTIFICATION

I have carefully examined this Request for Proposal RPW22137MM Roofing Inspection, Maintenance and Repair Services, which includes scope, requirements for submission, general information and the evaluation and award process.

I acknowledge receipt of the following addenda, and the cost, if any, of such revisions has been included in the price of the proposal:

Addendum# N/A Date: Addendum # Date:
Addendum # Date: Addendum # Date:
Addendum # Date: Addendum # Date:

I hereby propose to provide the services requested in this proposal. I agree that the proposal will remain firm for a period of up to one hundred twenty (120) days from the date qualifications are opened in order to allow the City adequate time to evaluate the qualifications.

I agree that the City terms and conditions herein shall take precedence over any conflicting terms and conditions submitted with the proposal and agree to abide by all conditions of this proposal.

I certify that all information contained in the proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this proposal on behalf of the company as its agent and that the company is ready, willing and able to perform if awarded a contract.

I further certify, under oath, that this proposal or bid is genuine and not collusive or sham; that said bidder has not colluded, conspired, connived or agreed, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding, and has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any person, to fix the bid price of affiant or of any other bidder, or to fix overhead, profit or cost element of said bid price, or of that of any other bidder, or to secure any advantage against the City of Cape Coral of any person interested in the proposed contract, or for an employee of the City of Cape Coral; and that all statements in said proposal or bid are true. The undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

59-2360591
FEIN NUMBER

Advanced Roofing, Inc
NAME OF BUSINESS

Bill Lester
NAME (PRINTED)

Branch Manager
TITLE

4909 West Knollwood St
MAILING ADDRESS

Tampa, FL 33634
CITY, STATE, ZIP CODE

813-885-5811
PHONE NUMBER/FAX NUMBER

BillL@AdvancedRoofing.com
EMAIL ADDRESS

[Signature]
SIGNATURE

12/14/2022
DATE

State of Florida County of Hillsborough
This foregoing instrument was acknowledged before me this 14th day of December, 2022 by \_\_\_\_\_, who is personally known to me or produced \_\_\_\_\_ as identification.

Signature of Notary

ATTACHMENT B

SWORN STATEMENT UNDER SECTION 287.133(3)(a),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

This form must be signed and sworn to in the presence of a notary public or other officer authorized to administer oaths.

1. This sworn statement is submitted to Shauna Estoch  
(Print name of the public entity)

by Bill Lester Branch Manager  
(Print individual's name and title)

for Advanced Roofing, Inc  
(Print name of entity submitting sworn statement)

whose business address is 4909 West Knollwood St Tampa, FL 33634

(If applicable) its Federal Employer Identification Number (FEIN) is 59-2360591

If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement, as required per IRS Form W-9. Social Security Number may be required for one or more of the following purposes: identification and verification; credit worthiness; billing and payment; data collection, reconciliation, tracking, benefits processing and tax reporting. Social Security Numbers are also used as a unique numeric identifier and may be used for such purposes.

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, and bid or contract for goods or services to be provided to any public entity or agency or political subdivision or any other state or of the Unites States, and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understate that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

4. I understand that "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime, or;
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those offices, directors, executives, partners, shareholders, employees, members and agents who are active in the management of the affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not fair market value under an arm's length agreement, shall be a facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

**WORN STATEMENT UNDER SECTION 287.133(3)(a),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES (page 2)**

5. I understand that a "person" as defined in Paragraph 287.133(1)(c), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of the entity.

6. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting those sworn statements. *(Please indicate which statement applies.)*

X  Neither the entity submitted this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity nor affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, member, or agents who are active in management of the entity, or an affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, member, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearing and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order)

**I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OR ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.**

[Signature]   
(Signature)

12/14/2022   
(Date)

STATE OF  Florida  COUNTY OF  Hillsborough

PERSONALLY, APPEARED BEFORE ME, the undersigned authority, \_\_\_\_\_,  
(Name of individual signing)

who, after first being sworn by me, affixed his/her signature in the space provided above on this  14th  day of  December , 2022.

[Signature]   
(Notary Public)

My Commission Expires:  3/11/24

STATE OF  Florida  COUNTY OF  br



**ATTACHMENT C**

**CITY OF CAPE CORAL**

**DRUG FREE WORKPLACE CERTIFICATION**

In order for the City of Cape Coral to continue as a drug-free workplace, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under quote/proposal a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid/proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Advanced Roofing, Inc



Authorized Signature

**Company Name (please print)**

**Date** 12/14/2022

ATTACHMENT D

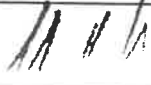
CORPORATE RESOLUTION

I, Melissa Herron, Secretary of Advanced Roofing, Inc, a corporation organized and existing under the laws of the State of Florida, hereby certify that at a meeting of the Board of Directors of the Corporation duly called and held on \_\_\_\_\_, 20\_\_\_\_, at which a quorum was present and acting throughout, the following resolutions were adopted and are now in full force and effect:

RESOLVED that the following individuals of this corporation are authorized to execute on behalf of this corporation a Bid and Agreement to City of Cape Coral, Florida for the construction of the City of Cape Coral Roofing Inspection, Maintenance and Repair Services.

(Project Name)

I further certify that the names of the officers of this corporation and any other persons authorized to act under this resolution and their official signatures are as follows:

NAME	OFFICIAL TITLE	OFFICIAL SIGNATURE
<u>Robert P Kornahrens</u>	<u>President</u>	
_____	_____	_____
_____	_____	_____
_____	_____	_____

Corporation \_\_\_\_\_ address  
4909 West Knollwood St Tampa, FL 33634

Corporation phone number 954-522-6868

IN WITNESS WHEREOF, I have hereunto subscribed my name as Secretary and affixed the seal of the corporation this 14th day of December, 2022.

SECRETARY:  (Signature) DATE: 12/14/2022

**ATTACHMENT E**

**FORM 3A - INTEREST IN COMPETITIVE BID FOR PUBLIC BUSINESS**

LAST NAME - FIRST NAME - MIDDLE INITIAL N/A			OFFICE POSITION HELD
MAILING ADDRESS			AGENCY
CITY	ZIP	COUNTY	ADDRESS OF AGENCY

**WHO MUST FILE THIS STATEMENT**

Sections 112.313(3) and 112.313(7), Florida Statutes, prohibit certain business relationships on the part of public officers and employees, their spouses, and their children. See Part III, Chapter 112, Florida Statutes and/or the brochure entitled "A Guide to the Sunshine Amendment and Code of Ethics for Public Officers, Candidates and Employees" for more details on these prohibitions. However, Section 112.313(12), Florida Statutes, provides certain limited exemptions to the above-referenced prohibitions, including one where the business is awarded under a system of sealed, competitive bidding; the public official has exerted no influence on bid negotiations or specifications; and where disclosure is made, prior to or at the time of the submission of the bid, of the official's or his spouse's or child's interest and the nature of the intended business. This form has been promulgated by the Commission on Ethics for such disclosure, *if and when applicable* to a public officer or employee.

**INTEREST IN COMPETITIVE BID FOR PUBLIC BUSINESS (Required by 112.313(12)(b), Fla. Stat.)**

1. The competitive bid to which this statement applies has been/will be (strike one) submitted to the following government agency:		
2. The person submitting the bid is:	NAME ▼	POSITION ▼
3. The business entity with which the person submitting the bid is associated is:		
4. My relationship to the person or business entity submitting the bid is as follows:		
5. The nature of the business intended to be transacted in the event that this bid is awarded is as follows:		
a. The realty, goods and/or services to be supplied specifically include: _____		
b. The realty, goods and/or services will be supplied for the following period of time: _____		
c. Will the contract be subject to renewal without further competitive bidding? ___ Yes ___ No. If so, how often? _____		
6. Additional comments:		
7. SIGNATURE	DATE SIGNED	DATE FILED

**FILING INSTRUCTIONS**

If you are a state officer or employee required to disclose the information above, please file this form with the Commission on Ethics, P.O. Drawer 15709, Tallahassee, Florida 32317-5709; physical address: 3600 Maclay Blvd. South, Suite 201, Tallahassee, FL 32312. If you are an officer or employee of a political subdivision of this state and are subject to this disclosure, please file the statement with the Supervisor of Elections of the county in which the agency in which you are serving has its principal office.

**NOTICE: UNDER THE PROVISIONS OF FLORIDA STATUTES #112.317, A FAILURE TO MAKE ANY REQUIRED DISCLOSURE CONSTITUTES GROUNDS FOR AND MAY BE PUNISHED BY ONE OR MORE OF THE FOLLOWING: IMPEACHMENT, REMOVAL OR SUSPENSION FROM OFFICE OR EMPLOYMENT, DEMOTION, REDUCTION IN SALARY, REPRIMAND, OR A CIVIL PENALTY NOT TO EXCEED \$10,000.00**



**ATTACHMENT G**

**SCRUTINIZED COMPANIES CERTIFICATION FORM**

Pursuant to 287.135 Florida Statute, 215.4725 and 215.473, companies contracting with public agencies are prohibited from contracting for goods or services, that appear on the Scrutinized Companies List. This form is to certify that the "Vendor/Company Name" below hereby swears or affirms that as of the signature date below that "Vendor/Company Name" is not listed on a Scrutinized Companies list. By authorized signature (authorized to enter into binding agreements), representative from this company, further affirms the following:

1. This "Vendor/Company Name" is not participating in a boycott of Israel such that company is not refusing to deal, is not terminating business activities, or taking any other actions to limit commercial relations with Israel, or persons or entities doing business in Israel or in Israel controlled territories, in a discriminatory manner.
2. This "Vendor/Company Name" does not appear on the Scrutinized Companies with Activities on Sudan List, where the State Board of Administration (<http://www.sbafla.com/>) has established and maintains the following criteria:
  - a. Have a material business relationship with the government of Sudan or a government-created project involving oil related, mineral extraction, or power general activities, or
  - b. Have a material business relationship involving the supply of military equipment, or
  - c. Impart mineral benefit to disadvantaged citizens that are typically located in the geographic Periphery of Sudan, or
  - d. Have been complicit in the genocidal campaign in Dufar.
3. This "Vendor/Company Name" does not appear on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List where the State Board of Administration (<http://www.sbafla.com/>) has established the following criteria:
  - a. Have a material business relationship with the government of Iran or a governmental-created project involving oil related or mineral extraction activities, or
  - b. Have made material investments with the effect of significantly enhancing Iran's petroleum sector.
4. The "Vendor/Company Name" is not engaged in business operations in Cuba or Syria.
5. The company identified below in the section entitled "Vendor/Company Name" understands that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject the company to civil penalties, attorney's fees, and/or costs. "Vendor/Company Name" further understands that any contract with an agency for goods or services may be terminated at the option of the agency if the company is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List and/or with business operations in Cuba or Syria.

<b>Vendor/Company Name:</b>	Advanced Roofing, Inc
<b>Street Address:</b>	4909 West Knollwood St
<b>City / State / Zip Code:</b>	Tampa, FL 33634
<b>Vendor/Company Telephone Number:</b>	813-885-5811
<b>Email Address:</b>	BillL@AdvancedRoofing.com
<b>Vendor FEIN:</b>	59-2360591
<b>Authorized Signature:</b>	
<b>Printed Name/Title:</b>	Bill Lester/Branch Manager
<b>Date of Signature:</b>	12/14/2022

**ATTACHMENT H**

**BUSINESS ETHICS REQUIREMENTS**

- 1. During the course of pursuing contracts with Owner and while performing contract work in accordance with this agreement, Contractor agrees to maintain business ethics standards aimed at avoiding any impropriety or conflict of interest which could be construed to have an adverse impact on the Owner best interests.
- 2. Contractor shall take reasonable actions to prevent any actions or conditions which could result in a conflict with Owner's best interests. These obligations shall apply to the activities of contractor employees, agents, subcontractors, subcontractor employees, consultants of contractor, etc.

Contractor employees, agents, subcontractors, material suppliers (or their representatives) should not make or cause to be made any cash payments, commissions, employment, gifts, entertainment, free travel, loans, free work, substantially discounted work, or any other considerations to Owner's representatives, employees or their relatives.

Contractor employees, agents or subcontractors (or their relatives) should not receive any cash payments, commissions, employment, gifts, entertainment, free travel, loans, free work, or substantially discounted work or any other considerations from representatives of subcontractors, or material suppliers or any other individuals, organizations, or businesses receiving funds in connection with the project.

- 3. Contractor agrees to notify a designated Owner representative within 48 hours of any instance where the Contractor becomes aware of a failure to comply with the provisions of this article.
- 4. The e-mail address and/or telephone number to report any concerns related to any possible violations of the Owner's Business Ethics Expectations are as follows:  
E-mail: Mark Milkovich, [mmilkovi@capecoral.gov](mailto:mmilkovi@capecoral.gov) Telephone: 239-574-0844
- 5. Upon request by Owner, Contractor agrees to provide a certified Management Representation Letter executed by selected Contractor representatives in a form agreeable to Owner stating that they are not aware of any situations violating the business ethics expectations outlined in this contract or any similar potential conflict of interest situations.
- 6. Contractor agrees to include this clause in all contracts with subcontractors and material suppliers receiving more than \$25,000 in funds in connection with the Owner's project.
- 7. Contractor shall permit interviews of employees, reviews and audits of accounting or other records by Owner representative(s) to evaluate compliance with the business ethics standards. Such reviews and audits will encompass all dealings and activities of Contractor's employees, agents, representatives, vendors, subcontractors, and other third parties paid by Contractor in their relations with Owner's current or former employees or employee relatives.
- 8. Contractor agrees to implement a program requiring their employees sign acknowledgements that they have read and understand Owner's Business Ethics Expectations and the related obligations outlined in this contract attachment.

Signature  \_\_\_\_\_

Date 12/14/22

**ATTACHMENT I**

**ACKNOWLEDGEMENT OF INSURANCE REQUIREMENTS**

**Insurance:** The following insurance will be required by the CITY OF CAPE CORAL.

**Workers' Compensation:** Submitting firm shall have Workers Compensation Insurance covering all employees meeting Statutory Limits in compliance with the applicable state and federal laws. The policy must include Employer's Liability with a minimum limit of \$2,000,000.00 for each accident.

**Comprehensive General Liability:** Shall have minimum limits of \$2,000,000 per occurrence, combined Single Limit for Bodily Injury Liability and Property Damage Liability. This shall include Premises and/or Operations, Independent Contractors and Products and/or Completed Operations, Broad Form Property Damage, and a Contractual Liability Endorsement.

**Business Auto Liability:** Shall have minimum limits of \$2,000,000 per occurrence. Combined Single Limit for Bodily Injury and Property Damage Liability. This shall include Owned Vehicles, Hired and Non-Owned Vehicles, and Employees' Non-Ownership.

**Excess Liability:** Submitting firm shall maintain excess liability insurance in the amount not less than \$5,000,000 Combined single limit bodily/property damage, in excess of the general liability described above.

**Professional Liability:** (Errors and Omissions) coverage shall have minimum limits of \$2,000,000.00 per occurrence with respect to negligent acts, errors or omissions in connection with the professional services to be provided and any deductible not to exceed \$50,000.00 each claim. Policies should be written on a "Claims Made basis, with a retroactive date that is acceptable to the City.

**Certificate of Insurance:** The City of Cape Coral is to be specifically included as an additional insured on the General Liability policy. This does not pertain to Workers' Compensation.

In the event the insurance coverage expires prior to the completion of the project, a renewal certificate shall be issued thirty (30) days prior to said expiration date.

The policy shall provide a 30-day notification clause in the event of cancellation or modification to the policy.

Unless otherwise specified, it shall be the responsibility of the contractor to ensure that all subcontractors comply with the same insurance requirements spelled out above.

All certificates of insurance must be on file with and approved by the City of Cape Coral before the commencement of any work activities.

Statement of Offeror:

We understand the requirements requested and agree to fully comply.

Advanced Roofing, Inc  
OFFEROR'S NAME

  
AUTHORIZED SIGNATURE

Branch Manager  
TITLE

12/14/2022  
DATE

### ATTACHMENT J

#### References

Collier County  
Company Name

825 39th Ave Northeast  
Address

Naples, FL 34120  
City, State, Zip

Most Recent Date of Service 12/09/2022

Matt Fortune  
Contact Person

239-821-6565  
Phone Number

Matthew.Fortune@colliercountyfl.gov  
Email address

Description of Service: small scope

Cityof Bradenton  
Company Name

1300 6th Street West  
Address

Bradenton, FL 34205  
City, State, Zip

Most Recent Date of Service 12/09/2022

Donald Brunner  
Contact Person

941-730-2094  
Phone Number

donald.brunner@cityofbradenton.com  
Email address

Description of Service: small scope job

Pinellas County  
Company Name

P.O Box 2438  
Address

Clearwater, FL 33757  
City, State, Zip

Most Recent Date of Service 12/09/2022

Jason Dearsman  
Contact Person

727-364-8960  
Phone Number

jdearsman@pinellascounty.org  
Email address

Description of Service: Small scope job

**ATTACHMENT K**

Page 1 of 8

**BUSINESS QUALIFICATION QUESTIONNAIRE**

**THIS FORM MUST BE SUBMITTED AND SIGNED WITH BID PACKAGE**

Business must be legal in the State of Florida prior to bidding the type of work required by this project.

SUBMITTED BY: Advanced Roofing, Inc  
 Name of Bidder

4909 West Knollwood St  
 Street or PO Box

Tampa, FL 33634  
 City, State & Zip Code

813-885-5811  
 Phone

( ) Individual      ( ) Partnership      (x) Corporation      ( ) Joint Venture

The undersigned guarantees the truth and accuracy of all statements and all answers to questions hereinafter made.

1. Person to Contact: Bill Lester Title: Branch Manager

Telephone Number: 813-885-5811

2. How many years has your organization been in business as a General Contractor under your present name? 39 years Year established: 1983

3. Under what other names has your organization operated? N/A

4. List below the names, titles and addresses of officers, owners and partners:

Robert P Kornahrens, President, 1950 NW 22nd St, Fort Lauderdale FL 33311

\_\_\_\_\_

\_\_\_\_\_

5. Prepare a list as indicated on Table I – Completed Projects (attached) of the last five (5) projects of this type your organization has completed.

6. Prepare a list as indicated on Table II – Current Projects (attached) of projects of this type that your organization is currently engaged in.

### ATTACHMENT K

Page 2 of 8

7. Have you ever failed to complete any work awarded to you?

When? No

Where? N/A

Why? N/A

8. BONDING INFORMATION:

Surety Company: American Global

Address: 900 S. Pine Island Rd. Suite 210

Plantation, FL 33324

Surety Agent or Underwriting Contact: Kristi Messel

License Number: CCC024413

Address: 900 S. Pine Island Rd. Suite 210

Plantation, FL 33324

County: Broward

Contact Name: William Grefe Griffin

Phone: 305-307-5117

Email Address: kristi.messel@americanglobal.com

Aggregate Bonding Capacity: 150 Million

Available Bonding Capacity as of date of this submittal: 40 Million

**Please attach a letter from surety as evidence of bonding capacity.**

Have Bid, Performance or Payment Bond claims ever been made to a Surety for this Contractor on any project, within the past ten (10) years?

YES       NO

If YES, include as an Attachment, details describing the claim, name of company or person making the claim, and the resolution of claim. If the answer is NO, attach as an Attachment a letter from the Surety Company stating the referenced status of the Contractor for the time period.

### ATTACHMENT K

Page 3 of 8

In the past ten (10) years, has any Surety company refused to bond the Contractor on any project?

YES       NO

If YES, include as an Attachment, details specifying the reasons given for that refusal, and the name and address of the Surety Company that refused to bond.

In the past ten (10) years, has any Surety company refused to bond the Contractor's parent or subsidiaries on any project?

YES       NO

If YES, include as an Attachment, details specifying the reasons given for that refusal, and the name and address of the Surety Company that refused to bond.

9. Enclose a sample Certificate of Insurance.

10. Provide registration, permits, and licensing information, and copies, if applicable.

State Certification No: See attached      Date: \_\_\_\_\_

City Competency Certificate No: \_\_\_\_\_      Date: \_\_\_\_\_

City Occupational License No: \_\_\_\_\_      Date: \_\_\_\_\_

11. List types of work normally performed by your own forces:

Service Projects of varying size and scopes

Re-Roofing Projects of varying sizes and scopes

Solar, Lightning Protection

12. Submit no less than three financial references:

Synovous- Elaine McKie 654-252-2049 elainemckie@synovus.com

Soprema, Inc- Raquel Eagle- 330-334-0066 elainemckie@synovus.com

ABC Supply Josh Landrum- 954-584-3633 Josh.landrum@abcsupply.com

# ATTACHMENT K

Page 4 of 8

13. The City of Cape Coral may request additional information related to financial documents required from bidders or proposers. Those requests may include submittal of financial statements, financial records, bonds, or insurance or other documents necessary to ascertain the viability of the bidder/proposer for the bid or service requested. The failure to submit the requested documents, may deem the bidder or proposer as nonresponsive/non-responsible and therefore ineligible for award of the bid or service proposed.

By: Bill Lester 

Witness: \_\_\_\_\_ Title: Branch Manager

Date: 12/14/2022

Sworn to and subscribed before me this 14th day of December

  
\_\_\_\_\_  
Notary Public



NOTE: IF A JOINT VENTURE, EACH CONTRACTOR MEMBER SHALL COMPLETE AN INDIVIDUAL CONTRACTOR'S QUALIFICATION QUESTIONNAIRE FORM.

## ATTACHMENT K

Page 5 of 8

**TABLE I – COMPLETED PROJECTS (Reference Document)**

PROJECT TITLE & LOCATION	YOUR CONTRACT AMOUNT	CONTRACTOR OR SUB	REQUIRED COMPLETION DATE	ACTUAL COMPLETION DATE	NAME, ADDRESS, PHONE #, & Email
Public Defenders Office- Hillsborough County	\$519,000.00	N/A	07/2020	07/2020	Craig Clements 813-399-2068 ClementsC@HillsboroughCounty.ORG
Dunedin Water Treatment Plant	\$170,463.00	N/A	12/2020	12/2020	Andrew Mallohan 817-513-8126
Manatee County Jail- Stockade	\$384,979.00	N/A	01/2021	01/2021	Charles Frazier 941-749-3062 Charles.Frazier@mymanatee.org

**Please note this document must be completed in its entirety. Any missing or omitted information may result in a non-responsive bid and your proposal may be disqualified. This Document will also be used as a reference document and the City will verify references.**

## ATTACHMENT K

Page 6 of 8

**TABLE II – CURRENT PROJECTS (Reference Document)**

PROJECT TITLE & LOCATION	YOUR CONTRACT AMOUNT	CONTRACTOR OR SUB	REQUIRED COMPLETION DATE	ESTIMATED COMPLETION DATE	NAME, ADDRESS, PHONE #, & Email
Collier County- Roofing and Inspection Services	Rate	N/A	On-going Term Contract	On-going Term Contract	Matt Fortunes 239-821-6565 Matthew.Fortune@colliercountyfl.
City of Bradenton Roofing and Inspection Services	Rate	N/A	On-going Term Contract	On-going Term Contract	Donald Brunner 941-730-2094 donald.brunner@cityofbradenton.com
Pinellas County Roofing Inspection & Repairs Services	Rate	N/A	On-going Term Contract	On-going Term Contract	Jason Dearsman 727-364-8960 jdearsman@pinellascounty.org

**Please note this document must be completed in its entirety. Any missing or omitted information may result in a non-responsive bid and your proposal may be disqualified. This Document will also be used as a reference document and the City will verify references.**

# ATTACHMENT K

Page 7 of 8

## SUBCONTRACTOR LISTING

List all proposed subcontractors to be used for this project regardless of racial or gender grouping or dollar value of work to be performed. The City has the right to reject subcontractors that do not meet the City requirements. If you are claiming minority status it is required to attach the State of Florida issued certification showing minority status. Subcontractors must meet all Licensing, Insurance and Bonds requirements where applicable.

**IF NOT USING SUBCONTRACTORS, PLEASE INDICATE AS SUCH.**

**Please note this document must be completed in its entirety.**

Firm Name, Address, and Telephone Number	Description of Work to be Performed (Be Specific)	Estimated Dollar Value of Work	MBE/WBE
N/A _____ _____ _____		\$	
_____ _____ _____		\$	
_____ _____ _____		\$	
_____ _____ _____		\$	

**ATTACHMENT K**

Page 8 of 8

**CONTRACTOR'S SELF-PERFORMED  
WORK EVALUATION FORM**

1	Total Estimated Project Cost (from bid form)	\$ 52,500.00
2	Total Work Performed by Subcontractors listed on "Subcontractor Listing Form"	\$ 0.00
3	Value of Work Proposed to be Self-Performed by Contractor, (line 1 minus line 2)	\$ 52,500.00
4	Percentage of "Project Cost" (line 1) Proposed to Be Self-Performed by Contractor (line 3 divided by line 1 as a percentage (%))	100 %

## ATTACHMENT L

Provide pricing for responding to annual inspection, routine maintenance, and any urgent and emergency requests for service. Urgent requests should be considered service response within twenty-four (24) hours. Emergency requests should be considered service response within four (4) hours

<b>INSPECTIONS</b>		
Rate (per SF)	Estimated Area (SF)	
\$ .07	500,000-750,000	
\$ .06	750,000-1,000,000	
\$ .05	1,000,000-1,500,000	
<b>UNSCHEDULED ROOF REPAIRS (METAL)</b>		
Regular Hourly Rate	Emergency/Holiday/After Hours Rate	Estimated Hours Annually
\$ 70.00	\$ 80.00	200-250
<b>UNSCHEDULED ROOF REPAIRS (Shingle, Tile, BUR, Membrane, etc)</b>		
Regular Hourly Rate	Emergency/Holiday/After Hours Rate	Estimated Hours Annually
\$ 65.00	\$ 75.00	500-750
<b>ADDITIONAL SERVICES (Major Repairs/Replacements, Non-Destructive Testing, etc)</b>		
Manufacturer Material % Markup from cost		15 %
Other Material/Part % Markup from cost		15 %

## ATTACHMENT M PROPOSAL PREPARATION CHECKLIST

The RFP Preparation Checklist is a guide to assist the Proposer in verifying the completeness of their response. The RFP Preparation Checklist does not relieve the Proposer of the responsibility of ensuring that all requirements of this solicitation are included with submittal of their response. Check off each of the following as you comply:

- Read the entire Request for Proposal package
- Complete the Proposal Preparation Checklist (Attachment L)
- Complete and Sign Invitation to Proposer Certification (Attachment A)  
If addenda were issued, please acknowledge on this form.
- Complete and Sign Sworn Statement on Public Entity Crimes (Attachment B)
- Complete and Sign Drug Free Workplace Form (Attachment C)
- Complete and Sign Corporation Resolution Form (Attachment D)
- Complete and Sign (if applicable) Form 3A Interest in Competitive Bid. If this form does not apply, mark as N/A (Attachment E)
- Sign Non-Collusive Affidavit (Attachment F)
- Complete and Sign Scrutinized Companies Certification Form (Attachment G)
- Complete and Sign Business Ethics Requirements Form (Attachment H)
- Sign Acknowledgement of Insurance Requirements Form (Attachment I)
- Complete Reference Form (Attachment J)
- Complete and Sign Business Qualification Statement and Questionnaire (Attachment K)
- Complete Pricing Plan (Attachment L)
- Copies of License (s) – Applicable for performance of work
- Business Tax Receipts for the past three (3) fiscal years (2022, 2021, & 2020)
- Original Official Proposal, four (4) copies, and one (1) readable/reproducible disk (CD) or flash drive completely duplicating the original.

The outer packaging of bid document shall be labeled with the “Sealed Proposal Document” label provided in this RFP package. The documents mentioned on this page must be provided. Failure to provide or properly execute these items/documents may result in your bid being considered non-responsive and, if so, may be rejected and not considered for award.

# *State of Florida*

## *Department of State*

I certify from the records of this office that **ADVANCED ROOFING, INC.** is a corporation organized under the laws of the State of Florida, filed on October 8, 1983.

The document number of this corporation is G65116.

I further certify that said corporation has paid all fees due this office through December 31, 2022, that its most recent annual report/uniform business report was filed on January 5, 2022, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Fifth day of January, 2022*



*Randy R. ...*  
**Secretary of State**

Tracking Number: 0484887042CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**SOCKMAN, CLINTON ALAN**

ADVANCED ROOFING INC  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CGC1521128**

**EXPIRATION DATE: AUGUST 31, 2024**

Always verify licenses online at [MyFloridaLicense.com](http://MyFloridaLicense.com)



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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**SOCKMAN, CLINTON ALAN**

ADVANCED GREEN TECHNOLOGIES, INC.  
2100 NW 21ST AVENUE  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CGC1522558**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE ROOFING CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**SOCKMAN, CLINTON ALAN**

ADVANCED ROOFING, INC.  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CCC1329557**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE SOLAR CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**SOCKMAN, CLINTON ALAN**

ADVANCED GREEN TECHNOLOGIES, INC.  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CVC56944**

**EXPIRATION DATE: AUGUST 31, 2024**

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Melanie S. Griffin, Secretary



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DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE SOLAR CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**SOCKMAN, CLINTON ALAN**

ADVANCED ROOFING INC  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CVC56792**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE ROOFING CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**KORNAHRENS, MICHAEL WAYNE**

ADVANCED ROOFING OF CENTRAL FLORIDA LLC  
200 NORTHSTAR COURT  
SANFORD FL 32771

**LICENSE NUMBER: CCC1328316**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**KORNAHRENS, ROBERT P**

ADVANCED ROOFING INC  
1950 NORTHWEST 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CGC1507377**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**  
THE ROOFING CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**KORNAHRENS, ROBERT P**

ADVANCED ROOFING INC  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CCC024413**

**EXPIRATION DATE: AUGUST 31, 2024**

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# Power of Attorney

KNOW ALL MEN BY THESE PRESENTS, that ATLANTIC SPECIALTY INSURANCE COMPANY, a New York corporation with its principal office in Plymouth, Minnesota, does hereby constitute and appoint: Ricardo Baylin Lamar, William Greife Griffin, Vivian Santiago, Michael Marino, Torre Taylor, each individually if there be more than one named, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver, for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof; provided that no bond or undertaking executed under this authority shall exceed in amount the sum of: unlimited and the execution of such bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof in pursuance of these presents, shall be as binding upon said Company as if they had been fully signed by an authorized officer of the Company and sealed with the Company seal. This Power of Attorney is made and executed by authority of the following resolutions adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the President, any Senior Vice President or Vice-President (such an "Authorized Officer") may execute for and in behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and affix the seal of the Company thereto; and that the Authorized Officer may appoint and authorize an Attorney-in-Fact to execute on behalf of the Company any and all such instruments and to affix the Company seal thereto; and that the Authorized Officer may at any time remove any such Attorney-in-Fact and revoke all power and authority given to any such Attorney-in-Fact.

Resolved: That the Attorney-in-Fact may be given full power and authority to execute for and in the name and on behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and any such instrument executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed and sealed by an Authorized Officer and, further, the Attorney-in-Fact is hereby authorized to verify any affidavit required to be attached to bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof.

This power of attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the signature of an Authorized Officer, the signature of the Secretary or the Assistant Secretary, and the Company seal may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing an Attorney-in-Fact for purposes only of executing and sealing any bond, undertaking, recognizance or other written obligation in the nature thereof, and any such signature and seal where so used, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

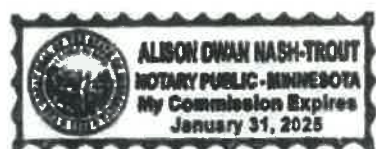
IN WITNESS WHEREOF, ATLANTIC SPECIALTY INSURANCE COMPANY has caused these presents to be signed by an Authorized Officer and the seal of the Company to be affixed this twenty-seventh day of April, 2020.



By *Paul J. Brehm*  
Paul J. Brehm, Senior Vice President

STATE OF MINNESOTA  
HENNEPIN COUNTY

On this twenty-seventh day of April, 2020, before me personally came Paul J. Brehm, Senior Vice President of ATLANTIC SPECIALTY INSURANCE COMPANY, to me personally known to be the individual and officer described in and who executed the preceding instrument, and he acknowledged the execution of the same, and being by me duly sworn, that he is the said officer of the Company aforesaid, and that the seal affixed to the preceding instrument is the seal of said Company and that the said seal and the signature as such officer was duly affixed and subscribed to the said instrument by the authority and at the direction of the Company.



*Alison Nash-Trout*  
Notary Public

I, the undersigned, Secretary of ATLANTIC SPECIALTY INSURANCE COMPANY, a New York Corporation, do hereby certify that the foregoing power of attorney is in full force and has not been revoked, and the resolutions set forth above are now in force.

Signed and sealed. Dated 5th day of January, 2022.

This Power of Attorney expires  
January 31, 2025



*Kara Barrow*  
Kara Barrow, Secretary



Robert P. Foote, President  
Frank H. Furman, Inc.  
1314 E. Atlantic Blvd.  
Pompano Beach, FL. 33060  
Main: 954.943.5050  
Toll Free 800.344.4838  
Mobile: 954.609.0820  
Rob@furmaninsurance.com

January 4, 2022

Advanced Roofing Inc.  
1950 NW 22 Street  
Ft. Lauderdale, FL 33311

To Whom It May Concern:

As the insurance advisors for Advanced Roofing, Inc., we submit this letter of confirmation of three years' Workers' Compensation Experience Modification Rates:

POLICY TERM	NCCI RATING
1/1/2022	.63
1/1/2021	.59
1/1/2020	.64

If additional information required, please contact Mel Rhinehardt, Account Manager at 954-943-5050 ext. 207, or email at [mel@furmaninsurance.com](mailto:mel@furmaninsurance.com)

Sincerely,

Robert P. Foote, CPCU, ARM, AIM, CRIS, AFSB  
President

[rob@furmaninsurance.com](mailto:rob@furmaninsurance.com)

# Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type. See Specific Instructions on page 3.

**1** Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.  
**Advanced Roofing Inc.**

**2** Business name/disregarded entity name, if different from above

**3** Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ \_\_\_\_\_  
 Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ \_\_\_\_\_

**4** Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

*(Applies to accounts maintained outside the U.S.)*

**5** Address (number, street, and apt. or suite no.) See instructions.  
**1950 NW 22 Street**

**6** City, state, and ZIP code  
**Fort Lauderdale, FL 33311**

**7** List account number(s) here (optional)

Requester's name and address (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

			-			-				
--	--	--	---	--	--	---	--	--	--	--

OR

Employer identification number

5	9	-	2	3	6	0	5	9	1
---	---	---	---	---	---	---	---	---	---

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign Here** Signature of U.S. person ▶ 

Date ▶ 1/3/2022

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
  - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
  - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
  - Form 1099-S (proceeds from real estate transactions)
  - Form 1099-K (merchant card and third party network transactions)
  - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
  - Form 1099-C (canceled debt)
  - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/13/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Frank E. Furman, Inc. 1314 East Atlantic Blvd. P. O. Box 1927 Pompano Beach FL 33061	<b>CONTACT NAME:</b> Judith Haase <b>PHONE (A/C No. Ext):</b> (954) 943-5050 <b>E-MAIL ADDRESS:</b> jhaase@furmaninsurance.com		<b>FAX (A/C No.):</b> (954) 942-6310
	<b>INSURER(S) AFFORDING COVERAGE</b>		
<b>INSURED</b> Advanced Roofing Inc Advanced Leasing Inc 1950 NW 22nd Street Fort Lauderdale FL 33311	<b>INSURER A:</b> Greenwich Insurance Company		<b>NAIC #</b> 22322
	<b>INSURER B:</b> American Guarantee & Liability Ins Co		26247
	<b>INSURER C:</b> Bridgefield Employers Ins Co		10701
	<b>INSURER D:</b> Continental Casualty Co		20443
	<b>INSURER E:</b> Federal Insurance Company		20281
<b>INSURER F:</b>			


**COVERAGES** CERTIFICATE NUMBER: Jan 22 Ftl all w/IF & Cr REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

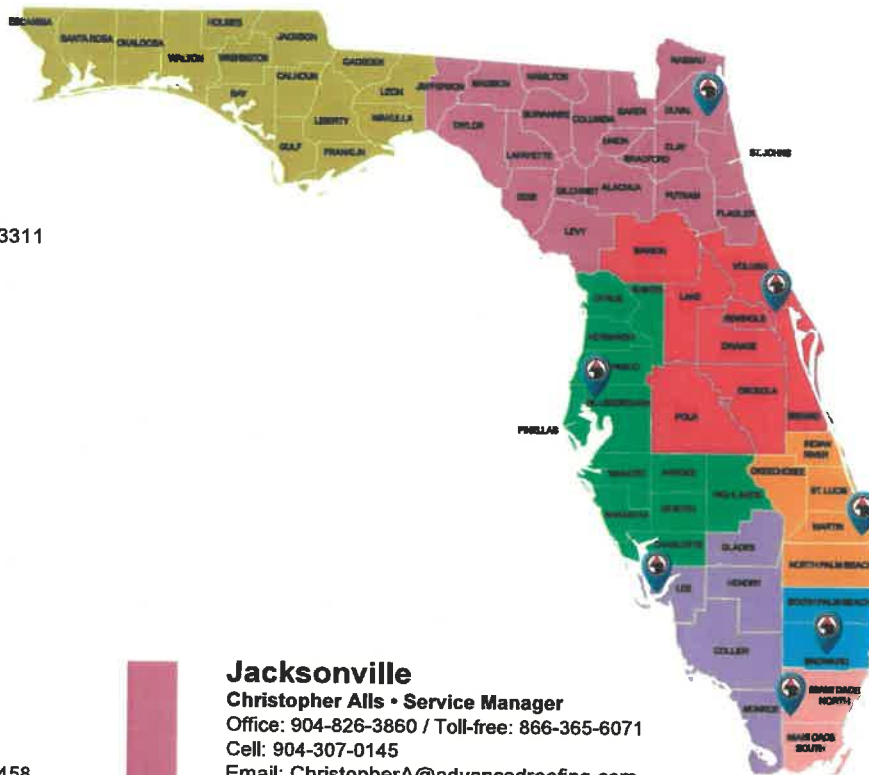
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Contractual & XCO <input checked="" type="checkbox"/> Broad Form Prop Dmg GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			CG8740979403	1/1/2022	1/1/2023	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMPROP AGG \$ 4,000,000
A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			CAR740979503	1/1/2022	1/1/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ PIP \$ 10,000
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$ zero			AUC930367420 excess over AL, GL, EL	1/1/2022	1/1/2023	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 Prod Comp Ops Agg \$ 10,000,000
C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	830-56020	1/1/2022	1/1/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER EL EACH ACCIDENT \$ 1,000,000 EL DISEASE - EA EMPLOYEE \$ 1,000,000 EL DISEASE - POLICY LIMIT \$ 1,000,000
D	<input checked="" type="checkbox"/> Instal.Floater 5% W/E 1000 AOP <input checked="" type="checkbox"/> Crime/EE Theft of Client Prop			4016260407 82494026	1/1/2022	1/1/2023	Each Job/Per Occurrence 2500000/2500000 Per Loss/Deductible 500,000/15,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

<b>FOR BIDDING PURPOSES</b>	<b>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.</b>
	<b>AUTHORIZED REPRESENTATIVE</b> Dirk DeJong/MR 

# ADVANCED ROOFING OFFICE LOCATIONS



## Fort Lauderdale

**Michael Kornahrens • Branch Manager**  
 Office: 954-522-6868 / Toll-free: 800-638-6869  
 Cell: 954-553-8577  
 Email: MichaelK@advancedroofing.com  
 Address: 1950 NW 22nd Street, Fort Lauderdale FL 33311

**Christopher Walsh • Service Manager**  
 Office: 954-522-6868 x1099 / Toll-free: 800-638-6869  
 Cell: 954-649-8165  
 Email: ChristopherW@advancedroofing.com  
 Service Email: ServiceSFL@advancedroofing.com

## Miami • Doral

**Julian Olarte • Branch Manager**  
 Office: 305-456-2544 / Toll-free: 800-638-6869 x1102  
 Cell: 786-477-3873  
 Email: JulianO@advancedroofing.com  
 Address: 1733 NW 21st Terrace, Miami FL 33142  
 Service Email: ServiceSFL@advancedroofing.com

## Jupiter • Palm Beach

**Ronney Taveras • Branch Manager**  
 Office: 561-743-6952 / Toll-free: 800-638-6869 x1131  
 Cell: 561-891-2524  
 Email: RonneyT@advancedroofing.com  
 Address: 1601 Park Lane South, Suite 100, Jupiter FL 33458  
 Service Email: ServiceSFL@advancedroofing.com

## Sanford • Orlando

**Jason Carruth • Branch Manager**  
 Office: 407-322-1555 / Toll-free: 866-365-6071  
 Cell: 407-509-4190  
 Email: JasonC@advancedroofing.com  
 Address: 200 Northstar Court, Sanford FL 32771

**Drake Hloska • Service Manager**  
 Office: 407-322-1555 x1210 / Toll-free: 866-365-6071  
 Cell: 407-429-9507  
 Email: DrakeH@advancedroofing.com  
 Service Email: ServiceCFL@advancedroofing.com

## Tampa • Saint Petersburg

**Bill Lester • Branch Manager**  
 Office: 813-885-5811 / Toll-free: 800-354-9896  
 Cell: 813-734-2136  
 Email: BillL@advancedroofing.com  
 Address: 4909 West Knollwood Street, Tampa FL 33634

**Jeff Maurer • Service Manager**  
 Office: 813-885-5811 / Toll-free: 800-354-9896  
 Cell: 727-919-4648  
 Email: JeffM@advancedroofing.com  
 Service Email: ServiceTampa@advancedroofing.com

## Fort Myers • Naples

**Joseph Cleland • Branch Manager**  
 Office: 239-208-8809 / Toll-free: 800-354-9896  
 Cell: 954-861-7979  
 Email: JosephC@advancedroofing.com  
 Address: 14231 Jetport Loop, Unit 15, Fort Myers FL 33913  
 Service Email: ServiceTampa@advancedroofing.com

## Jacksonville

**Christopher Aills • Service Manager**  
 Office: 904-826-3860 / Toll-free: 866-365-6071  
 Cell: 904-307-0145  
 Email: ChristopherA@advancedroofing.com  
 Address: 11031 North Main Street, Jacksonville FL 32218  
 Service Email: ServiceCFL@advancedroofing.com

## North Florida • Panhandle

**Jason Carruth • Regional Manager**  
 Office: 407-322-1555 / Toll-free: 866-365-6071  
 Cell: 407-509-4190  
 Email: JasonC@advancedroofing.com  
 Address: 200 Northstar Court, Sanford FL 32771  
 Service Email: ServiceCFL@advancedroofing.com

## South Florida Regional Contact

**Kevin Kornahrens • Executive Vice President**  
 Office: 954-522-6868 x 1177  
 Cell: 321-482-0546  
 Email: KevinK@advancedroofing.com  
 Address: 1950 NW 22nd St, Ft. Lauderdale, FL 33311

## Air Conditioning | HVAC

**Paul Murphy • Branch Manager**  
 Office: 954-332-1418 x 1620  
 Cell: 321-482-0546  
 Email: PaulM@advancedairsystem.com  
 Address: 2100 NW 21st Avenue, Fort Lauderdale FL 33311  
 Service Email: Service@advancedairsystem.com

## Solar | Electric

**Clint Sockman • Executive Vice President**  
 Office: 954-522-6868 x1060  
 Cell: 954-232-8772  
 Email: ClintS@agt.com  
 Address: 1950 NW 22nd Street, Fort Lauderdale FL 33311