

February 26th, 2026

Bridgette Pierce
Assistant Director Parks & Leisure Services
City of Oakland Park
3650 N.E. 12th Avenue
Oakland Park, FL 33334
RE: -Bid # 063020- School Crossing Guard Services

Dear Bridgette:

Please accept this letter as a reminder that our current contract is set to expire on July 31st, 2026. The agreement is eligible for a two (2) year renewal option.

Our company remains focused on providing a cost-effective, safety-first school crossing guard program.

September 30th, 2026, the Florida minimum wage is scheduled to increase to \$15.00 per hour. The bill rate effective September 30th, 2026, will be \$20.70 per hour. Our markup will remain the same at **1.38** at \$15.00 per hour minimum wage pay rate. Our current pay rate is \$14.00 per hour $\times 1.38 = \$19.32$ per hour. Our markup to cover expenses remains the same with no additional cost to the city. Currently there are no other scheduled Florida Minimum Wage increases, and nothing anticipated. We will hold the bill rate of \$20.70 per hour for the upcoming two-year contract term provided there are no additional minimum wage increases.

Our team takes great pride in knowing we have provided a top-notch school crossing guard program with a 100% safety record. Looking forward to continuing to work with the City of Oakland Park.

Sincerely,



Sharron Cook
Branch Manager – School Crossing Guard Division